



# The econometrics of unobservables: Applications of measurement error models in empirical industrial organization and labor economics<sup>☆</sup>



Yingyao Hu

Department of Economics, Johns Hopkins University, 3400 N. Charles Street, Baltimore, MD 21218, United States

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## ABSTRACT

This paper reviews the recent developments in nonparametric identification of measurement error models and their applications in applied microeconomics, in particular, in empirical industrial organization and labor economics. Measurement error models describe mappings from a latent distribution to an observed distribution. The identification and estimation of measurement error models focus on how to obtain the latent distribution and the measurement error distribution from the observed distribution. Such a framework is suitable for many microeconomic models with latent variables, such as models with unobserved heterogeneity or unobserved state variables and panel data models with fixed effects. Recent developments in measurement error models allow very flexible specification of the latent distribution and the measurement error distribution. These developments greatly broaden economic applications of measurement error models. This paper provides an accessible introduction of these technical results to empirical researchers so as to expand applications of measurement error models.

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E-mail address: [yhu@jhu.edu](mailto:yhu@jhu.edu).

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## 1. Introduction

This paper provides a concise introduction of recent developments in nonparametric identification of measurement error models and intends to invite empirical researchers to use these new results for measurement error models in the identification and estimation of microeconomic models with latent variables.

Measurement error models describe the relationship between latent variables, which are not observed in the data, and their measurements. Researchers only observe the measurements instead of the latent variables in the data. The goal is to identify the distribution of the latent variables and also the distribution of the measurement errors, which are defined as the difference between the latent variables and their measurements. In general, the parameter of interest is the joint distribution of the latent variables and their measurements, which can be used to describe the relationship between observables and unobservables in economic models.

This paper starts with a general framework, where “a measurement” can be simply an observed variable with an informative support. The measurement error distribution contains the information about a mapping from the distribution of the latent variables to the observed measurements. I organize the technical results by the number of measurements needed for identification. In the first example, there are two measurements, which are mutually independent conditioning on the latent variable. With such limited information, strong restrictions on measurement errors are needed to achieve identification in this 2-measurement model. Nevertheless, there are still well known useful results in this framework, such as Kotlarski’s identity.

However, when a 0–1 dichotomous indicator of the latent variable is available together with two measurements, nonparametric identification is feasible under a very flexible specification of the model. I call this a 2.1-measurement model, where I use 0.1 measurement to refer to a 0–1 binary variable. A major breakthrough in the measurement error literature is that the 2.1-measurement model can be non-parametrically identified under mild restrictions (see Hu, 2008 and Hu and Schennach, 2008). Since it allows very flexible specifications, the 2.1-measurement model is widely applicable to microeconomic models with latent variables even beyond many existing applications.

Given that any observed random variable can be manually transformed to a 0–1 binary variable, the results for a 2.1-measurement model can be easily extended to a 3-measurement model. A 3-measurement model is useful because many dynamic models involve multiple measurements of a latent variable. A typical example is the hidden Markov model. Results for the 3-measurement model show the exchangeable roles which each measurement may play. In particular, in many cases, it does not matter which one of the three measurements is called a dependent variable, a proxy, or an instrument.

One may also interpret the identification strategy of the 2.1-measurement model as a nonparametric instrumental approach. In that sense, a nonparametric difference-in-differences version of this strategy may help identify more general dynamic processes with more measurements. As shown in Hu and Shum (2012), four measurements or four periods of data are enough to identify a

rather general partially observed first-order Markov process. Such an identification result is directly applicable to the nonparametric identification of dynamic models with unobserved state variables.

This paper also provides a brief introduction of empirical applications using these measurement error models. These studies cover auction models with unobserved heterogeneity, multiple equilibria in games, dynamic learning models with latent beliefs, misreporting errors in estimation of unemployment rates, dynamic models with unobserved state variables, fixed effects in panel data models, cognitive and non-cognitive skill formation, two-sided matching models, and income dynamics. This paper intends to be concise, informative, and heuristic. I refer to Wansbeek and Meijer (2000), Bound et al. (2001), Chen et al. (2011), Carroll et al. (2012), and Schennach (2016) for more complete reviews.

This paper is organized as follows. Section 2 introduces the nonparametric identification results for measurement error models, together with a few semiparametric and nonparametric estimators. Section 3 describes a few applications of the nonparametric identification results. Section 4 summarizes the paper.

## 2. Nonparametric identification of measurement error models

We start our discussion with a general definition of measurement. Let  $X$  denote an observed random variable and  $X^*$  be a latent random variable of interest. We define a measurement of  $X^*$  as follows:

**Definition 1.** A random variable  $X$  with support  $\mathcal{X}$  is called a **measurement** of a latent random variable  $X^*$  with support  $\mathcal{X}^*$  if

$$\text{card}(\mathcal{X}) \geq \text{card}(\mathcal{X}^*),$$

where  $\text{card}(\mathcal{X})$  stands for the cardinality of set  $\mathcal{X}$ .

The support condition in Definition 1 implies that there exists an injective function from  $\mathcal{X}^*$  into  $\mathcal{X}$ . When  $X$  is continuous, the support condition is not restrictive whether  $X^*$  is discrete or continuous. When  $X$  is discrete, the support condition implies that the number of possible values of one measurement is larger than or equal to that of the latent variable. In addition, the possible values in  $\mathcal{X}^*$  are unknown and usually normalized to be the same as those of one measurement.

### 2.1. A general framework

In a random sample, we observe measurement  $X$ , while the variable of interest  $X^*$  is unobserved. The measurement error is defined as the difference  $X - X^*$ . We can identify the distribution function  $f_X$  of measurement  $X$  directly from the sample, but our main interest is to identify the distribution of the latent variable  $f_{X^*}$ , together with the measurement error distribution described by  $f_{X|X^*}$ . The observed measurement and the latent variable are associated as follows: for all  $x \in \mathcal{X}$

$$f_X(x) = \int_{\mathcal{X}^*} f_{X|X^*}(x|x^*)f_{X^*}(x^*)dx^*, \quad (1)$$

when  $X^*$  is continuous and  $f_{X^*}$  is the probability density function of  $X^*$ , and for all  $x \in \mathcal{X} = \{x_1, x_2, \dots, x_L\}$

$$f_X(x) = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*)f_{X^*}(x^*), \tag{2}$$

when  $X^*$  is discrete with support  $\mathcal{X}^* = \{x_1^*, x_2^*, \dots, x_K^*\}$  and  $f_{X^*}(x^*) = \Pr(X^* = x^*)$  is the probability mass function of  $X^*$  and  $f_{X|X^*}(x|x^*) = \Pr(X = x|X^* = x^*)$ . **Definition 1** of measurement requires  $L \geq K$ . We omit arguments of the functions when it does not cause any confusion. This general framework can be used to describe a wide range of economic relationships between observables and unobservables in the sense that the latent variable  $X^*$  can be interpreted as unobserved heterogeneity, fixed effects, random coefficients, or latent types in mixture models, etc.

For simplicity, we start with the discrete case and define

$$\begin{aligned} \vec{p}_X &= [f_X(x_1), f_X(x_2), \dots, f_X(x_L)]^T \\ \vec{p}_{X^*} &= [f_{X^*}(x_1^*), f_{X^*}(x_2^*), \dots, f_{X^*}(x_K^*)]^T \\ M_{X|X^*} &= [f_{X|X^*}(x_l|x_k^*)]_{l=1,2,\dots,L; k=1,2,\dots,K} \end{aligned} \tag{3}$$

The notation  $M^T$  stands for the transpose of  $M$ . Note that  $\vec{p}_X, \vec{p}_{X^*}$ , and  $M_{X|X^*}$  contain the same information as distributions  $f_X, f_{X^*}$ , and  $f_{X|X^*}$ , respectively. Eq. (2) is then equivalent to

$$\vec{p}_X = M_{X|X^*} \vec{p}_{X^*}. \tag{4}$$

The matrix  $M_{X|X^*}$  describes the linear transformation from  $\mathbb{R}^K$ , a vector space containing  $\vec{p}_{X^*}$ , to  $\mathbb{R}^L$ , a vector space containing  $\vec{p}_X$ . Suppose that the measurement error distribution, i.e.,  $M_{X|X^*}$ , is known. The identification of the latent distribution  $f_{X^*}$  means that if two possible marginal distributions  $\vec{p}_{X^*}^a$  and  $\vec{p}_{X^*}^b$  are observationally equivalent, i.e.,

$$\vec{p}_X = M_{X|X^*} \vec{p}_{X^*}^a = M_{X|X^*} \vec{p}_{X^*}^b, \tag{5}$$

then the two distributions are the same, i.e.,  $\vec{p}_{X^*}^a = \vec{p}_{X^*}^b$ . Let  $h = \vec{p}_{X^*}^a - \vec{p}_{X^*}^b$ . Eq. (5) implies that  $M_{X|X^*}h = 0$ . The identification of  $f_{X^*}$  then requires that  $M_{X|X^*}h = 0$  implies  $h = 0$  for any  $h \in \mathbb{R}^K$ , or that matrix  $M_{X|X^*}$  has rank  $K$ , i.e.,  $\text{Rank}(M_{X|X^*}) = K$ . This is a necessary rank condition for the nonparametric identification of the latent distribution  $f_{X^*}$ .

In the continuous case, we need to define the linear operator corresponding to  $f_{X|X^*}$ , which maps  $f_{X^*}$  to  $f_X$ . Suppose that we know both  $f_{X^*}$  and  $f_X$  are bounded and integrable. We define  $\mathcal{L}_{bnd}^1(\mathcal{X}^*)$  as the set of bounded and integrable functions defined on  $\mathcal{X}^*$ , i.e.,<sup>1</sup>

$$\mathcal{L}_{bnd}^1(\mathcal{X}^*) = \left\{ h : \int_{\mathcal{X}^*} |h(x^*)| dx^* < \infty \text{ and } \sup_{x^* \in \mathcal{X}^*} |h(x^*)| < \infty \right\}. \tag{6}$$

The linear operator can be defined as

$$\begin{aligned} L_{X|X^*} : \mathcal{L}_{bnd}^1(\mathcal{X}^*) &\rightarrow \mathcal{L}_{bnd}^1(\mathcal{X}) \\ (L_{X|X^*}h)(x) &= \int_{\mathcal{X}^*} f_{X|X^*}(x|x^*)h(x^*)dx^*. \end{aligned} \tag{7}$$

Eq. (1) is then equivalent to

$$f_X = L_{X|X^*}f_{X^*}. \tag{8}$$

Following a similar argument, we can show that a necessary condition for the identification of  $f_{X^*}$  in the functional space  $\mathcal{L}_{bnd}^1(\mathcal{X}^*)$  is that the linear operator  $L_{X|X^*}$  is injective, i.e.,  $L_{X|X^*}h = 0$  implies  $h = 0$  for any  $h \in \mathcal{L}_{bnd}^1(\mathcal{X}^*)$ . This condition can also be interpreted as

completeness of conditional density  $f_{X|X^*}$  in  $\mathcal{L}_{bnd}^1(\mathcal{X}^*)$ . We refer to **Hu and Schennach (2008)** for detailed discussion on this injectivity condition.

Since both the measurement error distribution  $f_{X|X^*}$  and the marginal distribution  $f_{X^*}$  are unknown, we have to rely on additional restrictions or additional data information to achieve identification. On the one hand, parametric identification may be feasible if  $f_{X|X^*}$  and  $f_{X^*}$  belong to parametric families (see **Fuller, 2009**). On the other hand, we can use additional data information to achieve nonparametric identification. For example, if we observe the joint distribution of  $X$  and  $X^*$  in a validation sample, we can identify  $f_{X|X^*}$  from the validation sample and then identify  $f_{X^*}$  in the primary sample (see **Chen et al., 2005**). In this paper, we focus on methodologies using additional measurements in a single sample.

### 2.2. A 2-measurement model

Given very limited identification results which one may obtain from Eqs. (1)–(2), a direct extension is to use more data information, i.e., an additional measurement. Define a 2-measurement model as follows:

**Definition 2.** A 2-measurement model contains two measurements, as in **Definition 1**,  $X \in \mathcal{X}$  and  $Z \in \mathcal{Z}$  of the latent variable  $X^* \in \mathcal{X}^*$  satisfying

$$X \perp Z \mid X^*, \tag{9}$$

i.e.,  $X$  and  $Z$  are independent conditional on  $X^*$ .

The 2-measurement model implies that two measurements  $X$  and  $Z$  not only have distinctive information on the latent variable  $X^*$ , but also are mutually independent conditional on the latent variable.

In the case where all the variables  $X, Z$ , and  $X^*$  are discrete with  $\mathcal{Z} = \{z_1, z_2, \dots, z_J\}$ , we define

$$M_{X,Z} = [f_{X,Z}(x_l, z_j)]_{l=1,2,\dots,L; j=1,2,\dots,J} \tag{10}$$

$$M_{Z|X^*} = [f_{Z|X^*}(z_j|x_k^*)]_{j=1,2,\dots,J; k=1,2,\dots,K}$$

and a diagonal matrix

$$D_{X^*} = \text{diag} \{f_{X^*}(x_1^*), f_{X^*}(x_2^*), \dots, f_{X^*}(x_K^*)\}, \tag{11}$$

where  $f_{X^*}(x_i^*) > 0$  for  $i = 1, 2, \dots, K$  by the definition of the discrete support  $\mathcal{X}^*$ . **Definition 1** implies that  $K \leq L$  and  $K \leq J$ . Eq. (9) means

$$f_{X,Z}(x, z) = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*)f_{Z|X^*}(z|x^*)f_{X^*}(x^*), \tag{12}$$

which is equivalent to

$$M_{X,Z} = M_{X|X^*}D_{X^*}M_{Z|X^*}^T. \tag{13}$$

Without further restrictions to reduce the number of unknowns on the right hand side, point identification of  $f_{X|X^*}, f_{Z|X^*}$ , and  $f_{X^*}$  may not be feasible.<sup>2</sup> But one element that can be identified from observed  $M_{X,Z}$  is the dimension  $K$  of the latent variable  $X^*$ , as elucidated in the following Lemma:

**Lemma 1.** In the 2-measurement model in **Definition 2** with support  $\mathcal{X}^* = \{x_1^*, x_2^*, \dots, x_K^*\}$ , suppose that matrices  $M_{X|X^*}$  and  $M_{Z|X^*}$  both have rank  $K$ . Then,  $K = \text{rank}(M_{X,Z})$ .

<sup>2</sup> If  $M_{X|X^*}$  and  $M_{Z|X^*}^T$  are lower and upper triangular matrices, respectively, point identification is feasible through the so-called LU decomposition (see **Hu and Sasaki, forthcoming** for a generalization of such a result). In general, this is also related to the literature on non-negative matrix factorization, which focuses more on existence and approximation, instead of uniqueness.

<sup>1</sup> We may also define the operator on other functional spaces containing  $f_{X^*}$ .

**Proof.** In the 2-measurement model, Definition 1 requires that  $K \leq L$  and  $K \leq J$ . The definition of the discrete support  $\mathcal{X}^*$  implies that  $f_{X^*}(x_i^*) > 0$  for  $i = 1, 2, \dots, K$  and  $D_{X^*}$  has rank  $K$ . Using the rank inequality, for any  $p$ -by- $m$  matrix  $A$  and  $m$ -by- $q$  matrix  $B$ ,  $\text{rank}(A) + \text{rank}(B) - m \leq \text{rank}(AB) \leq \min\{\text{rank}(A), \text{rank}(B)\}$ , we may first show that  $M_{X|X^*}D_{X^*}$  has rank  $K$ , and then use the inequality again to show that the right hand side of Eq. (13) has rank  $K$ . Thus, we have  $\text{rank}(M_{X,Z}) = K$ . ■

Although point identification may not be feasible without further assumptions, we can still have some partial identification results. Consider a linear regression model with a discrete regressor  $X^*$  as follows:

$$Y = X^* \beta + \eta \tag{14}$$

$$Y \perp X \mid X^*$$

where  $X^* \in \{0, 1\}$  and  $E[\eta|X^*] = 0$ . Here, the dependent variable  $Y$  takes the place of  $Z$  as a measurement of  $X^*$ .<sup>3</sup> We observe  $(Y, X)$  with  $X \in \{0, 1\}$  in the data as two measurements of the latent  $X^*$ . Since  $Y$  and  $X$  are independent conditional on  $X^*$ , we have

$$|E[Y|X^* = 1] - E[Y|X^* = 0]| \tag{15}$$

$$\geq |E[Y|X = 1] - E[Y|X = 0]|.$$

That means the observed difference provides a lower bound on the parameter of interest  $|\beta|$ . More partial identification results can be found in Bollinger (1996) and Molinari (2008). Furthermore, the model can be point identified under the assumption that the regression error  $\eta$  is independent of the regressor  $X^*$  (see Chen et al., 2009 for details).

In the case where all the variables  $X, Z$ , and  $X^*$  are continuous, a widely-used setup is

$$X = X^* + \epsilon \tag{16}$$

$$Z = X^* + \epsilon'$$

where  $X^*, \epsilon$ , and  $\epsilon'$  are mutually independent with  $E[\epsilon] = 0$ . When the error  $\epsilon := X - X^*$  is independent of the latent variable  $X^*$ , it is called a classical measurement error. This setup is well known because the density of the latent variable  $X^*$  can be written as a closed-form function of the observed distribution  $f_{X,Z}$ . Define  $\phi_{X^*}(t) = E[e^{itX^*}]$  with  $i = \sqrt{-1}$  as the characteristic function of  $X^*$ . Under the assumption that  $\phi_Z(t)$  is absolutely integrable and does not vanish on the real line, we have

$$f_{X^*}(x^*) = \frac{1}{2\pi} \int_{-\infty}^{\infty} e^{-ix^*t} \phi_{X^*}(t) dt \tag{17}$$

$$\phi_{X^*}(t) = \exp \left[ \int_0^t \frac{iE[Xe^{isZ}]}{E[e^{isZ}]} ds \right].$$

This is the so-called Kotlarski's identity (see Kotlarski, 1966 and Rao, 1992). Note that the independence between  $\epsilon$  and  $(X^*, \epsilon')$  can be relaxed to a mean independence condition  $E[\epsilon|X^*, \epsilon'] = E[\epsilon]$ . This result has been used in many empirical and theoretical studies, such as Li and Vuong (1998), Li et al. (2000), Krasnokutskaya (2011), Schennach (2004a), and Evdokimov (2010).

The intuition of Kotlarski's identity is that the variance of  $X^*$  is revealed by the covariance of  $X$  and  $Z$ , i.e.,  $\text{var}(X^*) = \text{cov}(X, Z)$ . Therefore, the higher order moments between  $X$  and  $Z$  can reveal more moments of  $X^*$ . If one can pin down all the moments of  $X^*$  from the observed moments, the distribution of  $X^*$  is then identified under some regularity assumptions. A similar argument also applies to an extended model as follows:

$$X = X^* \beta + \epsilon \tag{18}$$

$$Z = X^* + \epsilon'.$$

<sup>3</sup> We follow the routine to use  $Y$  to denote a dependent variable instead of  $Z$ .

Suppose  $\beta > 0$ . A naive OLS estimator obtained by regressing  $X$  on  $Z$  converges in probability to  $\frac{\text{cov}(X,Z)}{\text{var}(Z)}$ , which provides a lower bound on the regression coefficient  $\beta$ . In fact, we have explicit bounds as follows:

$$\frac{\text{cov}(X, Z)}{\text{var}(Z)} \leq \beta \leq \frac{\text{var}(X)}{\text{cov}(X, Z)}. \tag{19}$$

Furthermore, additional assumptions, such as the joint independence of  $X^*, \epsilon$ , and  $\epsilon'$ , can lead to point identification of  $\beta$ . Reiersøl (1950) shows that such point identification is feasible when  $X^*$  is not normally distributed. A more general extension is to consider

$$X = g(X^*) + \epsilon \tag{20}$$

$$Z = X^* + \epsilon',$$

where function  $g$  is nonparametric and unknown. Schennach and Hu (2013) generalize Reiersøl's result and show that function  $g$  and distribution of  $X^*$  are nonparametrically identified except for a particular functional form of  $g$  or  $f_{X^*}$ . The only difference between the model in Eq. (20) and a nonparametric regression model with a classical measurement error is that the regression error  $\epsilon$  needs to be independent of the regressor  $X^*$ .

### 2.3. A 2.1-measurement model

An arguably surprising result is that we can achieve quite general nonparametric identification of a measurement error model if we observe a little more data information, i.e., an extra binary indicator, than in the 2-measurement model. Define a 2.1-measurement model as follows:<sup>4</sup>

**Definition 3.** A 2.1-measurement model contains two measurements, as in Definition 1,  $X \in \mathcal{X}$  and  $Z \in \mathcal{Z}$  and a 0–1 dichotomous indicator  $Y \in \mathcal{Y} = \{0, 1\}$  of the latent variable  $X^* \in \mathcal{X}^*$  satisfying

$$X \perp Y \perp Z \mid X^*, \tag{21}$$

i.e.,  $(X, Y, Z)$  are jointly independent conditional on  $X^*$ .

#### 2.3.1. The discrete case

In the case where  $X, Z$ , and  $X^*$  are discrete, Definition 1 implies that the supports of observed  $X$  and  $Z$  are larger than or equal to that of the latent  $X^*$ . We start our discussion with the case where the three variables share the same support. We assume

**Assumption 1.** The two measurements  $X$  and  $Z$  and the latent variable  $X^*$  share the same support  $\mathcal{X}^* = \{x_1^*, x_2^*, \dots, x_K^*\}$ .

This condition is not restrictive because the number of possible values in  $\mathcal{X}^*$  can be identified, as shown in Lemma 1, and one can always transform a discrete variable into one with less possible values. We will later discuss that case where supports of measurements  $X$  and  $Z$  are larger than that of  $X^*$ .

The conditional independence in Eq. (21) implies<sup>5</sup>

$$f_{X,Y,Z}(x, y, z) = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*) f_{Y|X^*}(y|x^*) f_{Z|X^*}(z|x^*) f_{X^*}(x^*). \tag{22}$$

<sup>4</sup> I use “0.1 measurement” to refer to a 0–1 dichotomous indicator of the latent variable. I name it the 2.1-measurement model instead of 3-measurement one in order to emphasize the fact that we only need slightly more data information than the 2-measurement model, given that a binary variable is arguably the least informative measurement, except a constant measurement, of a latent random variable.

<sup>5</sup> Hui and Walter (1980) first consider the case where the latent variable  $X^*$  is binary and show that this identification problem can be reduced to solving a quadratic equation. Mahajan (2006) and Lewbel (2007) also consider this binary case in regression models and treatment effect models.

For each value of  $Y = y$ , we define

$$M_{X,Y,Z} = [f_{X,Y,Z}(x_i, y, z_j)]_{i=1,2,\dots,K; j=1,2,\dots,K} \quad (23)$$

$$D_{y|X^*} = \text{diag} \{f_{Y|X^*}(y|x_1^*), f_{Y|X^*}(y|x_2^*), \dots, f_{Y|X^*}(y|x_K^*)\}.$$

Eq. (22) is then equivalent to

$$M_{X,Y,Z} = M_{X|X^*} D_{y|X^*} D_{X^*} M_{Z|X^*}^T. \quad (24)$$

Next, we assume

**Assumption 2.** Matrix  $M_{X,Z}$  has rank  $K$ .

This assumption is imposed on observed probabilities, and therefore, is directly testable. Eq. (13) then implies  $M_{X|X^*}$  and  $M_{Z|X^*}$  both have rank  $K$ . We then eliminate  $D_{X^*} M_{Z|X^*}^T$  to obtain

$$M_{X,Y,Z} M_{X,Z}^{-1} = M_{X|X^*} D_{y|X^*} M_{X|X^*}^{-1}. \quad (25)$$

This equation implies that the observed matrix on the left hand side has an inherent eigenvalue–eigenvector decomposition, where each column in  $M_{X|X^*}$  corresponding to  $f_{X|X^*}(\cdot|x_k^*)$  is an eigenvector and the corresponding eigenvalue is  $f_{Y|X^*}(y|x_k^*)$ . In order to achieve a unique decomposition, we require that the eigenvalues are distinctive, and that certain location of distribution  $f_{X|X^*}(\cdot|x_k^*)$  reveals the value of  $x_k^*$ . We assume

**Assumption 3.** There exists a function  $\omega(\cdot)$  such that  $E[\omega(Y) | X^* = \bar{x}^*] \neq E[\omega(Y) | X^* = \tilde{x}^*]$  for any  $\bar{x}^* \neq \tilde{x}^*$  in  $\mathcal{X}^*$ .

**Assumption 4.** One of the following conditions holds:

- (1)  $f_{X|X^*}(x_1|x_j^*) > f_{X|X^*}(x_1|x_{j+1}^*)$  for  $j = 1, 2, \dots, K - 1$ ;
- (2)  $f_{X|X^*}(x^*|x^*) > f_{X|X^*}(\tilde{x}^*|x^*)$  for any  $\tilde{x}^* \neq x^* \in \mathcal{X}^*$ ;
- (3) There exists a function  $\omega(\cdot)$  such that  $E[\omega(Y) | X^* = x_j^*] > E[\omega(Y) | X^* = x_{j+1}^*]$ .

The function  $\omega(\cdot)$  may be user-specified, such as  $\omega(y) = y$ ,  $\omega(y) = 1(y > y_0)$ , or  $\omega(y) = \delta(y - y_0)$  for some given  $y_0$ .<sup>6</sup>

When estimating the model using the eigenvalue–eigenvector decomposition, especially with a continuous  $Y$  as later in the paper, it is more convenient to average over  $Y$  and use the equation below than directly using Eq. (22) with a fixed  $y$

$$E[\omega(Y) | X = x, Z = z] f_{X,Z}(x, z) = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*) E[\omega(Y) | x^*] f_{Z|X^*}(z|x^*) f_{X^*}(x^*). \quad (26)$$

If the conditional mean  $E[Y|X^*]$  is an object of interest instead of  $f_{Y|X^*}$  as in a regression model, we can consider the equation above with  $\omega(Y) = y$  and relax the conditional independence assumption  $f_{Y|X^*,X,Z} = f_{Y|X^*}$  implied in the 2.1-measurement model to a conditional mean independence assumption  $E[Y|X^*, X, Z] = E[Y|X^*]$ .

We summarize the identification result as follows:

**Theorem 1 (Hu (2008)).** Under Assumptions 1–4, the 2.1-measurement model in Definition 3 is non-parametrically identified in the sense that the joint distribution of the three variables  $(X, Y, Z)$ , i.e.,  $f_{X,Y,Z}$ , uniquely determines the joint distribution of the four variables  $(X, Y, Z, X^*)$ , i.e.,  $f_{X,Y,Z,X^*}$ , which satisfies

$$f_{X,Y,Z,X^*} = f_{X|X^*} f_{Y|X^*} f_{Z|X^*} f_{X^*}. \quad (27)$$

<sup>6</sup> When  $Y$  is binary, the choice of function  $\omega(\cdot)$  does not matter. I state the assumptions in this way so that there is no need to rephrase them later for a general  $Y$ .

**A brief proof:** The conditional independence in Definition 3 of the 2.1-measurement model implies that Eq. (24) holds. Assumption 2 leads to an inherent eigenvalue–eigenvector decomposition in Eq. (25). Assumption 3 guarantees that there are  $K$  linearly independent eigenvectors. These eigenvectors are conditional distributions, and therefore, are normalized automatically because the column sum of each eigenvector is equal to one. Assumption 4 pins down the ordering of the eigenvectors or the eigenvalues, i.e., the value of the latent variable corresponding to each eigenvector. Assumption 4(i) implies that the first row of matrix  $M_{X|X^*}$  is decreasing in  $x_j^*$  and Assumption 4(ii) implies that  $x^*$  is the mode of distribution  $f_{X|X^*}(\cdot|x^*)$ . Assumption 4(i) directly implies an ordering of the eigenvalues. Therefore, each element on the right hand side of Eq. (25) is uniquely determined by the observed matrix on the left hand side. The eigenvectors reveal the conditional distribution  $f_{X|X^*}$  and the identification of other distributions then follows. ■

Theorem 1, particularly under Assumption 1, provides an exact identification result in the sense that the number of unknown probabilities is equal to the number of observed probabilities in Eq. (22).<sup>7</sup> Assumption 1 implies that there are  $2K^2 - 1$  observed probabilities in  $f_{X,Y,Z}(x, y, z)$  on the left hand side of Eq. (22). On the right hand side, there are  $K^2 - K$  unknown probabilities in each of  $f_{X|X^*}(x|x^*)$  and  $f_{Z|X^*}(z|x^*)$ ,  $K - 1$  in  $f_{X^*}(x^*)$ , and  $K$  in  $f_{Y|X^*}(y|x^*)$  when  $Y$  is binary, which sum up to  $2K^2 - 1$ . More importantly, this point identification result is nonparametric, global, and constructive. It is constructive in the sense that an estimator can directly mimic the identification procedure.

When supports of measurements  $X$  and  $Z$  are larger than that of  $X^*$ , we can still achieve the identification with minor modification of the conditions. Suppose supports  $\mathcal{X}$  and  $\mathcal{Z}$  are larger than  $\mathcal{X}^*$ , i.e.,  $\mathcal{X} = \{x_1, x_2, \dots, x_L\}$ ,  $\mathcal{Z} = \{z_1, z_2, \dots, z_J\}$ , and  $\mathcal{X}^* = \{x_1^*, x_2^*, \dots, x_K^*\}$  with  $L > K$  and  $J > K$ . By combining some values in the supports of  $X$  and  $Z$ , we first transform  $X$  and  $Z$  to  $\tilde{X}$  and  $\tilde{Z}$  so that they share the same support  $\mathcal{X}^*$  as  $X^*$ . We then identify  $f_{\tilde{X}|X^*}$  and  $f_{\tilde{Z}|X^*}$  by Theorem 1 with those assumptions imposed on  $(\tilde{X}, Y, \tilde{Z}, X^*)$ . However, the joint distribution  $f_{X,Y,Z,X^*}$  may still be of interest. In order to identify  $f_{Z|X^*}$  or  $M_{Z|X^*}$ , we consider the joint distribution

$$f_{\tilde{X},Z} = \sum_{x^* \in \mathcal{X}^*} f_{\tilde{X}|X^*} f_{Z|X^*} f_{X^*}, \quad (28)$$

which is equivalent to

$$M_{\tilde{X},Z} = M_{\tilde{X}|X^*} D_{X^*} M_{Z|X^*}^T. \quad (29)$$

Since we have identified  $M_{\tilde{X}|X^*}$  and  $D_{X^*}$ , we can identify  $M_{Z|X^*}$ , i.e.,  $f_{Z|X^*}$ , by inverting  $M_{\tilde{X}|X^*}$ . Similar argument holds for identification of  $f_{X|X^*}$ . This discussion implies that Assumption 1 is not necessary. We keep it in Theorem 1 in order to show minimum data information needed for nonparametric identification of the 2.1-measurement model.

### 2.3.2. A geometric illustration

Given that a matrix is a linear transformation from one vector space to another, we provide a geometric interpretation of the

<sup>7</sup> A general local identification result, without the ordering conditions in Assumption 4 and the support condition in Definition 1, may be found in Allman et al. (2009). In our 2.1-measurement model, the equality in the rank condition in their Theorem 1 holds. To be specific, Assumption 3, which guarantees distinctive eigenvalues, holds if and only if the so-called Kruskal rank of their matrix corresponding to the binary  $Y$  is equal to 2. The Kruskal ranks of their other two matrices are equal to the regular matrix rank  $K$ , and therefore, the total Kruskal rank equals  $2K + 2$ . In addition, for a general discrete  $Y$ , Assumption 3 implies that the Kruskal rank of their matrix corresponding to  $Y$  is at least 2.

identification strategy. Consider  $K = 3$  and define

$$\vec{p}_{X|X^*} = [f_{X|X^*}(x_1|x_1^*), f_{X|X^*}(x_2|x_1^*), f_{X|X^*}(x_3|x_1^*)]^T \quad (30)$$

$$\vec{p}_{X|Z} = [f_{X|Z}(x_1|z), f_{X|Z}(x_2|z), f_{X|Z}(x_3|z)]^T.$$

We have for each  $z$

$$\vec{p}_{X|Z} = \sum_{i=1}^3 w_i^z (\vec{p}_{X|X_i^*}) \quad (31)$$

with  $w_i^z = f_{X^*|Z}(x_i^*|z)$  and  $w_1^z + w_2^z + w_3^z = 1$ . That means each observed distribution of  $X$  conditional on  $Z = z$  is a weighted average of  $\vec{p}_{X|X_1^*}$ ,  $\vec{p}_{X|X_2^*}$ , and  $\vec{p}_{X|X_3^*}$ . Similarly, if we consider the subsample with  $Y = 1$ , we have

$$\vec{p}_{Y=1, X|Z} = \sum_{i=1}^3 w_i^z (\lambda_i \vec{p}_{X|X_i^*}) \quad (32)$$

where  $\lambda_i = f_{Y|X^*}(1|x_i^*)$  and

$$\vec{p}_{Y=1, X|Z} = [f_{Y, X|Z}(1, x_1|z), f_{Y, X|Z}(1, x_2|z), f_{Y, X|Z}(1, x_3|z)]^T. \quad (33)$$

That means vector  $\vec{p}_{Y=1, X|Z}$  is a weighted average of  $(\lambda_i \vec{p}_{X|X_i^*})$  for  $i = 1, 2, 3$ , where weights  $w_i^z$  are the same as in Eq. (31) from the whole sample. Notice that the direction of basis vectors  $(\lambda_i \vec{p}_{X|X_i^*})$  corresponding to the subsample with  $Y = 1$  is the same as the direction of basis vectors  $\vec{p}_{X|X_i^*}$  corresponding to the whole sample. The only difference is the length of the basis vectors. Therefore, if we consider a mapping from the vector space spanned by  $\vec{p}_{X|Z}$  to one spanned by  $\vec{p}_{Y=1, X|Z}$ , the basis vectors do not vary in direction so that they are called eigenvectors, and the variation in the length of these basis vectors is given by the corresponding eigenvalues, i.e.,  $\lambda_i$ . This mapping is in fact  $M_{X, Y, Z} M_{X, Z}^{-1}$  on the left hand side of Eq. (25). The variation in variable  $Z$  guarantees that such a mapping exists. Fig. 1 illustrates this framework.

### 2.3.3. The continuous case

In the case where  $X, Z$ , and  $X^*$  are continuous, the identification strategy still works by replacing matrices with integral operators. We state assumptions as follows:

**Assumption 5.** The joint distribution of  $(X, Y, Z, X^*)$  admits a bounded density with respect to the product measure of some dominating measure defined on  $\mathcal{Y}$  and the Lebesgue measure on  $\mathcal{X} \times \mathcal{X}^* \times \mathcal{Z}$ . All marginal and conditional densities are also bounded.

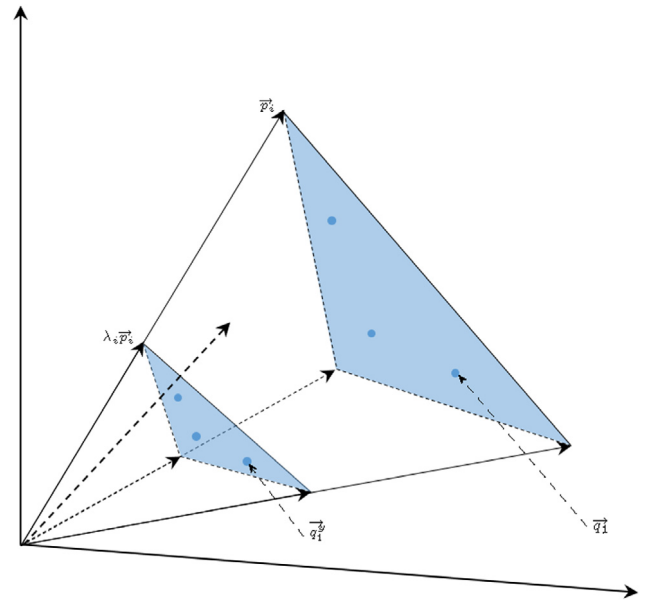
**Assumption 6.** The operators  $L_{X|X^*}$  and  $L_{Z|X}$  are injective.<sup>8</sup>

**Assumption 7.** For all  $\bar{x}^* \neq \tilde{x}^*$  in  $\mathcal{X}^*$ , the set  $\{y : f_{Y|X^*}(y|\bar{x}^*) \neq f_{Y|X^*}(y|\tilde{x}^*)\}$  has positive probability.

**Assumption 8.** There exists a known functional  $M$  such that  $M[f_{X|X^*}(\cdot|x^*)] = x^*$  for all  $x^* \in \mathcal{X}^*$ .

Assumption 6 is a high-level technical condition. A sufficient condition for the injectivity of  $L_{Z|X}$  is that the only function  $h(\cdot)$  satisfying  $E[h(X)|Z = z] = 0$  for any  $z \in \mathcal{Z}$  is  $h(\cdot) = 0$  over  $\mathcal{X}$ . This condition is also equivalent to the completeness of the density  $f_{X|Z}$  over certain functional space. Assumption 7 requires that each possible value of the latent variable  $X^*$  affects the distribution of  $Y$ . The functional  $M[\cdot]$  in Assumption 8 may be mean, mode, median, or another quantile, which maps a probability distribution to a point on the real line. We summarize the results as follows:

<sup>8</sup>  $L_{Z|X}$  is defined in the same way as  $L_{X|X^*}$  in Eq. (7).



**Fig. 1.** Eigenvalue–eigenvector decomposition in the 2.1-measurement model. Eigenvalue:  $\lambda_i = f_{Y|X^*}(1|x_i^*)$ . Eigenvector:  $\vec{p}_i = \vec{p}_{X|X_i^*} = [f_{X|X^*}(x_1|x_i^*), f_{X|X^*}(x_2|x_i^*), f_{X|X^*}(x_3|x_i^*)]^T$ . Observed distribution in the whole sample:  $\vec{q}_1 = \vec{p}_{X|Z_1} = [f_{X|Z}(x_1|z_1), f_{X|Z}(x_2|z_1), f_{X|Z}(x_3|z_1)]^T$ . Observed distribution in the subsample with  $Y = 1$ :  $\vec{q}_1^Y = \vec{p}_{Y=1, X|Z_1} = [f_{Y, X|Z}(1, x_1|z_1), f_{Y, X|Z}(1, x_2|z_1), f_{Y, X|Z}(1, x_3|z_1)]^T$ .

**Theorem 2 (Hu and Schennach (2008)).** Under Assumptions 5–8, the 2.1-measurement model in Definition 3 with a continuous  $X^*$  is non-parametrically identified in the sense that the joint distribution of the three variables  $(X, Y, Z)$ ,  $f_{X, Y, Z}$ , uniquely determines the joint distribution of the four variables  $(X, Y, Z, X^*)$ ,  $f_{X, Y, Z, X^*}$ , which satisfies Eq. (27).

This result implies that if we observe an additional binary indicator of the latent variable together with two measurements, we can relax the additivity and the independence assumptions in Eq. (16) and achieve nonparametric identification of very general models. Comparing the model in Eq. (16) and the 2.1-measurement model, which are both point identified, the latter is much more flexible to accommodate various economic models with latent variables. For example, Theorem 2 identifies the joint distribution of  $X^*$  and  $Z$ , and therefore, applies to both the case where  $Z = X^* + \epsilon'$  and the case where the relationship between  $Z$  and  $X^*$  is specified as  $X^* = Z + \epsilon'$ . The latter case is related to the so-called Berkson-type measurement error models (Schennach, 2013).

### 2.3.4. An illustrative example

Here, we use a simple example to illustrate the intuition of the identification results. Consider a labor supply model for college graduates, where  $Y$  is the 0–1 dichotomous employment status,  $X$  is the college GPA,  $Z$  is the SAT scores, and  $X^*$  is the latent ability type. We are interested in the probability of being employed given different abilities, i.e.,  $\Pr(Y = 1|X^*)$ , and the marginal probability of the latent ability  $f_{X^*}$ .

We consider a simplified version of the 2.1-measurement model with

$$\Pr(Y = 1|X^*) \neq \Pr(Y = 1) \quad (34)$$

$$X = X^* \gamma + \epsilon$$

$$Z = X^* \gamma' + \epsilon'$$

where  $(X^*, \epsilon, \epsilon')$  are mutually independent. We may interpret the error term  $\epsilon'$  as a performance shock in the SAT test. If coefficients  $\gamma$  and  $\gamma'$  are known, we can use  $X/\gamma$  and  $Z/\gamma'$  as the two measurements in Eq. (16) to identify the marginal distribution of ability without using the binary measurement  $Y$ . As shown in Hu and Sasaki (2015), we can identify all the elements of interest in this model. Here, we focus on the identification of the coefficients  $\gamma$  and  $\gamma'$  to illustrate the intuition of the identification results.

Since  $X^*$  is unobserved, we normalize  $\gamma' = 1$  without loss of generality. A naive estimator for  $\gamma$  may be from the following regression equation:

$$X = Z\gamma + (\epsilon - \epsilon'\gamma). \tag{35}$$

The OLS estimator corresponds to  $\frac{\text{cov}(X,Z)}{\text{var}(Z)} = \gamma \frac{\text{var}(X^*)}{\text{var}(X^*) + \text{var}(\epsilon')}$ , which is the well-known attenuation result with  $\left| \frac{\text{cov}(X,Z)}{\text{var}(Z)} \right| < |\gamma|$ . This regression equation suffers an endogeneity problem because the regressor, the SAT scores  $Z$ , does not perfectly reflect the ability  $X^*$  and is negatively correlated with the performance shock  $\epsilon'$  in the regression error  $(\epsilon - \epsilon'\gamma)$ . When an additional variable  $Y$  is available, even if it is binary, we can use  $Y$  as an instrument to solve the endogeneity problem and identify  $\gamma$  as

$$\gamma = \frac{E[X|Y=1] - E[X|Y=0]}{E[Z|Y=1] - E[Z|Y=0]}. \tag{36}$$

This is literally the two-stage least square estimator. The regressor, SAT scores  $Z$ , is endogenous in both the employed subsample and the unemployed subsample. But the difference between the two subsamples may reveal how the observed GPA  $X$  is associated with ability  $X^*$  through  $\gamma$ .

The intuition of this identification strategy is that when we compare the employed ( $Y = 1$ ) subsample with the unemployed ( $Y = 0$ ) subsample, the only different element on the right hand side of the equation below is the marginal distribution of ability, i.e.,  $f_{X^*|Y=1}$  and  $f_{X^*|Y=0}$  in

$$f_{X,Z|Y=y} = \int_{\mathcal{X}^*} f_{X|X^*} f_{Z|X^*} f_{X^*|Y=y} dx^*. \tag{37}$$

If we naively treat SAT scores  $Z$  as latent ability  $X^*$  to study the relationship between college GPA  $X$  and latent ability  $X^*$ , we may end up with a model with an endogeneity problem as in Eq. (35). However, the conditional independence assumption guarantees that the change in the employment status  $Y$  “exogenously” varies with latent ability  $X^*$ , and therefore, with the observed SAT scores  $Z$ , but does not vary with the performance shock  $\epsilon'$ , which is the cause of the endogeneity problem. Therefore, the employment status  $Y$  may serve as an instrument to achieve identification. Notice that this argument still holds if we compare the employed subsample with the whole sample, which is what we use in Eqs. (31) and (32) in Section 2.3.2.<sup>9</sup>

Furthermore, an arguably surprising result is that such identification of the 2.1 measurement model is still nonparametric and global even if the instrument  $Y$  is binary. This is because the conditional independence assumption reduces the joint distribution  $f_{X,Y,Z,X^*}$  to distributions of each measurement conditional the latent variable  $(f_{X|X^*}, f_{Y|X^*}, f_{Z|X^*})$ , and the marginal distribution  $f_{X^*}$  as in Eq. (27). The joint distribution  $f_{X,Y,Z,X^*}$  is a four-dimensional function, while  $(f_{X|X^*}, f_{Y|X^*}, f_{Z|X^*})$  are three two-dimensional functions. Therefore, the number of unknowns are greatly reduced under the conditional independence assumption.

<sup>9</sup> Another way to look at this is that  $\gamma$  can also be expressed as

$$\gamma = \frac{E[X|Y=1] - E[X]}{E[Z|Y=1] - E[Z]}.$$

### 2.4. A 3-measurement model

We introduce the 2.1-measurement model to show the least data information needed for nonparametric identification of a measurement error model. Given that a random variable can always be transformed to a 0–1 dichotomous variable, the identification result can still hold when there are three measurements of the latent variable. In this section, we introduce the 3-measurement model to emphasize that three observables may play exchangeable roles so that it does not matter which measurement is called a dependent variable, a measurement, or an instrument variable. We define this case as follows:

**Definition 4.** A 3-measurement model contains three measurements, as in Definition 1,  $X \in \mathcal{X}$ ,  $Y \in \mathcal{Y}$ , and  $Z \in \mathcal{Z}$  of the latent variable  $X^* \in \mathcal{X}^*$  satisfying

$$X \perp Y \perp Z \mid X^*, \tag{38}$$

i.e.,  $(X, Y, Z)$  are jointly independent conditional on  $X^*$ .

Based on the results for the 2.1-measurement model, nonparametric identification of the joint distribution  $f_{X,Y,Z,X^*}$  in the 3-measurement model is feasible because one can always replace  $Y$  with a 0–1 binary indicator, e.g.,  $I(Y > E[Y])$ . In fact, we intentionally write the results in Section 2.3 in such a way that the assumptions and the theorems remain the same after replacing the binary support  $\{0, 1\}$  with a general support  $\mathcal{Y}$  for variable  $Y$ . An important observation here is that the three measurements  $(X, Y, Z)$  play exchangeable roles in the 3-measurement model. We can impose different restrictions on different measurements, which makes one look like a dependent variable, one like a measurement, and another like an instrument. But these “assignments” are arbitrary. On the one hand, the researcher may decide which “assignments” are reasonable based on the economic model. On the other hand, it does not matter which variable is called a dependent variable, a measurement, or an instrument variable in terms of identification. We summarize the results as follows:

**Corollary 1.** Theorems 1 and 2 both hold for the 3-measurement model in Definition 4.

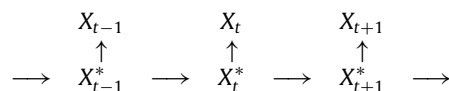
For example, we consider a hidden Markov model containing  $\{X_t, X_t^*\}$ , where  $\{X_t^*\}$  is a latent first-order Markov process, i.e.,

$$X_{t+1}^* \perp \{X_s^*\}_{s \leq t-1} \mid X_t^*. \tag{39}$$

In each period, we observe a measurement  $X_t$  of the latent  $X_t^*$  satisfying

$$X_t \perp \{X_s, X_s^*\}_{s \neq t} \mid X_t^*. \tag{40}$$

This is the so-called local independence assumption, where a measurement  $X_t$  is independent of everything else conditional the latent variable  $X_t^*$  in the sample period. The relationship among the variables can be shown in the flow chart as follows.



Consider a panel data set, where we observed three periods of data  $\{X_{t-1}, X_t, X_{t+1}\}$ . The conditions in Eqs. (39) and (40) imply

$$X_{t-1} \perp X_t \perp X_{t+1} \mid X_t^*, \tag{41}$$

i.e.,  $(X_{t-1}, X_t, X_{t+1})$  are jointly independent conditional on  $X_t^*$ . Although the original model is dynamic, it can be reduced to a 3-measurement model as in Eq. (41). Corollary 1 then nonparametrically identifies  $f_{X_{t+1}|X_t^*}$ ,  $f_{X_t|X_t^*}$ ,  $f_{X_{t-1}|X_t^*}$ , and  $f_{X_t^*}$ . Under a

stationarity assumption that  $f_{X_{t+1}|X_t^*} = f_{X_t|X_t^*}$ , we can then identify the Markov kernel  $f_{X_{t+1}^*|X_t^*}$  from

$$f_{X_{t+1}|X_t^*} = \int_{\mathcal{X}^*} f_{X_{t+1}|X_t^*, X_{t+1}^*} f_{X_{t+1}^*|X_t^*} dx_{t+1}^*, \tag{42}$$

by inverting the integral operator corresponding to  $f_{X_{t+1}|X_t^*}$ .<sup>10</sup> Therefore, it does not really matter which one of  $\{X_{t-1}, X_t, X_{t+1}\}$  is treated as measurement or instrument for  $X_t^*$ . Applications of nonparametric identification of such a hidden Markov model or, in general, the 3-measurement model can be found in Hu et al. (2013a), Feng and Hu (2013), Wilhelm (2013), and Hu and Sasaki (forthcoming), etc.

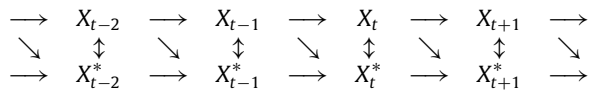
2.5. A dynamic measurement model

A natural extension to the hidden Markov model in Eqs. (39)–(40) is to relax the local independence assumption in Eq. (40) when more periods of data are available. For example, we may allow direct serial correlation among observed measurements  $\{X_t\}$  of latent variables  $\{X_t^*\}$ . To this end, we assume the following:

**Assumption 9.** The joint process  $\{X_t, X_t^*\}$  is a first-order Markov process. Furthermore, the Markov kernel satisfies

$$f_{X_t, X_t^*|X_{t-1}, X_{t-1}^*} = f_{X_t|X_t^*, X_{t-1}} f_{X_t^*|X_{t-1}, X_{t-1}^*}. \tag{43}$$

Eq. (43) is the so-called limited feedback assumption in Hu and Shum (2012). It implies that the latent variable in current period has summarized all the information on the latent part of the process. The relationship among the variables may be described as follows:



For simplicity, we focus on the discrete case and assume as follows.

**Assumption 10.**  $X_t$  and  $X_t^*$  share the same support  $\mathcal{X}^* = \{x_1^*, x_2^*, \dots, x_K^*\}$ .

The observed distribution is associated with unobserved ones as follows:

$$f_{X_{t+1}, X_t, X_{t-1}, X_{t-2}} = \sum_{x^*} f_{X_{t+1}|X_t, X_t^*} f_{X_t|X_t^*, X_{t-1}} f_{X_t^*|X_{t-1}, X_{t-2}}. \tag{44}$$

We define for any fixed  $(x_t, x_{t-1})$

$$M_{X_{t+1}, X_t|X_{t-1}, X_{t-2}} = [f_{X_{t+1}, X_t|X_{t-1}, X_{t-2}}(x_i, x_t|x_{t-1}, x_j)]_{i=1,2,\dots,K; j=1,2,\dots,K} \tag{45}$$

$$M_{X_t|X_{t-1}, X_{t-2}} = [f_{X_t|X_{t-1}, X_{t-2}}(x_i|x_{t-1}, x_j)]_{i=1,2,\dots,K; j=1,2,\dots,K}.$$

**Assumption 11.** (i) for any  $x_{t-1} \in \mathcal{X}$ ,  $M_{X_t|X_{t-1}, X_{t-2}}$  is invertible. (ii) for any  $x_t \in \mathcal{X}$ , there exists a  $(x_{t-1}, \bar{x}_{t-1}, \bar{x}_t)$  such that  $M_{X_{t+1}, X_t|X_{t-1}, X_{t-2}}$ ,  $M_{X_{t+1}, \bar{x}_t|X_{t-1}, X_{t-2}}$ ,  $M_{X_{t+1}, \bar{x}_t|X_{t-1}, X_{t-2}}$  are invertible and that for all  $x_t^* \neq \bar{x}_t^*$  in  $\mathcal{X}^*$

$$\Delta_{x_t} \Delta_{x_{t-1}} \ln f_{X_t|X_t^*, X_{t-1}}(x_t^*) \neq \Delta_{x_t} \Delta_{x_{t-1}} \ln f_{X_t|X_t^*, X_{t-1}}(\bar{x}_t^*)$$

where  $\Delta_{x_t} \Delta_{x_{t-1}} \ln f_{X_t|X_t^*, X_{t-1}}(x_t^*)$  is defined as

$$\begin{aligned} & \Delta_{x_t} \Delta_{x_{t-1}} \ln f_{X_t|X_t^*, X_{t-1}}(x_t^*) : \\ & = [\ln f_{X_t|X_t^*, X_{t-1}}(x_t|x_t^*, x_{t-1}) - \ln f_{X_t|X_t^*, X_{t-1}}(x_t|x_t^*, \bar{x}_{t-1})] \\ & \quad - [\ln f_{X_t|X_t^*, X_{t-1}}(\bar{x}_t|x_t^*, x_{t-1}) - \ln f_{X_t|X_t^*, X_{t-1}}(\bar{x}_t|x_t^*, \bar{x}_{t-1})]. \end{aligned}$$

<sup>10</sup> Without stationarity, one can use one more period of data, i.e.,  $X_{t+2}$ , to identify  $f_{X_{t+1}|X_t^*}$  from the joint distribution of  $(X_t, X_{t+1}, X_{t+2})$ .

**Assumption 12.** For any  $x_t \in \mathcal{X}$ , there exists a known functional  $M$  such that  $M[f_{X_{t+1}|X_t, X_t^*}(\cdot|x_t, x_t^*)]$  is strictly increasing in  $x_t^*$ .

**Assumption 13.** The Markov kernel is stationary, i.e.,

$$f_{X_t, X_t^*|X_{t-1}, X_{t-1}^*} = f_{X_2, X_2^*|X_1, X_1^*}. \tag{46}$$

The invertibility in Assumption 11 is testable because it imposes a rank condition on observed matrices. The invertibility guarantees that a directly estimable matrix has an eigenvalue–eigenvector decomposition, where the eigenvalues are associated with  $\Delta_{x_t} \Delta_{x_{t-1}} \ln f_{X_t|X_t^*, X_{t-1}}$  and the eigenvectors are related to  $f_{X_{t+1}|X_t, X_t^*}(\cdot|x_t, x_t^*)$  for a fixed  $x_t$ . Assumption 11(ii) is needed for the distinctiveness of the eigenvalues. And Assumption 12 reveals the ordering of the eigenvectors as Assumption 8. Assumption 13 is a stationarity assumption, which is not needed with one more periods of data. We summarize the results as follows:

**Theorem 3 (Hu and Shum (2012)).** Under Assumptions 9–13, the joint distribution of four periods of data  $f_{X_{t+1}, X_t, X_{t-1}, X_{t-2}}$  uniquely determines the Markov transition kernel  $f_{X_t, X_t^*|X_{t-1}, X_{t-1}^*}$  and the initial condition  $f_{X_{t-2}, X_{t-2}^*}$ .

For the continuous case and other variations of the assumptions, such as non-stationarity, I refer to Hu and Shum (2012) for details. A simple extension of this result is the case where  $X_t^*$  is discrete and  $X_t$  is continuous. As in the discussion following Theorem 1, the identification results still apply with minor modification of the assumptions.

In the case where  $X_t^* = X^*$  is time-invariant, the condition in Eq. (43) is not restrictive and the Markov kernel becomes  $f_{X_t|X_{t-1}, X^*}$ . For such a first-order Markov model, Kasahara and Shimotsu (2009) suggest using two periods of data to break the interdependence and use six periods of data to identify the transition kernel. For fixed  $X_t = x_t, X_{t+2} = x_{t+2}, X_{t+4} = x_{t+4}$ , it can be shown that  $X_{t+1}, X_{t+3}, X_{t+5}$  are independent conditional on  $X^*$  as follows:

$$\begin{aligned} & f_{X_{t+5}, X_{t+4}, X_{t+3}, X_{t+2}, X_{t+1}, X_t} \\ & = \sum_{x^* \in \mathcal{X}^*} f_{X_{t+5}|X_{t+4}, X^*} f_{X_{t+4}|X_{t+3}, X_{t+2}, X^*} f_{X_{t+2}, X_{t+1}, X_t, X^*}. \end{aligned}$$

The model then falls into the framework of the 3-measurement model, where  $(X_{t+1}, X_{t+3}, X_{t+5})$  may serve as three measurements for each fixed  $(x_t, x_{t+2}, x_{t+4})$  to achieve identification. This similarity to the 3-measurement model can also be seen in Bonhomme et al. (2015) and (2016). However, the 2.1-measurement model implies that minimum data information for nonparametric identification can be “2.1 measurements” instead of “3 measurements”. Hu and Shum (2012) shows that the interaction between observables in the middle two periods may play the role of the binary measurement in the 2.1-measurement model so that such a model, even with a time-varying unobserved state variable, can be identified using only four periods of data.

2.5.1. Illustrative examples

In this section, we use a simple example to illustrate the identification strategy in Theorem 3, which is based on Carroll et al. (2010). Consider estimation of a consumption equation using two samples. Let  $Y$  be the consumption,  $X^*$  be the latent true income,  $Z$  be the family size, and  $S \in \{s_1, s_2\}$  be a sample indicator. The data structure can be described as follows:

$$f_{Y, X|Z, S} = \int f_{Y|X^*, Z} f_{X|X^*, S} f_{X^*|Z, S} dx^*. \tag{47}$$

The consumption model is described by  $f_{Y|X^*, Z}$ , where consumption depends on income and family size. The self-reported income  $X$  may have different distributions in the two samples. The income



$X^*$  may be correlated with the family size  $Z$  and the income distribution may also be different in the two samples. Carroll et al. (2010) provide sufficient conditions for nonparametric identification of all the densities on the right hand side of Eq. (47). To illustrate the identification strategy, we consider the following parametric specification:

$$\begin{aligned} Y &= \beta X^* + \gamma Z + \eta \\ X &= X^* + \gamma' S + \epsilon \\ X^* &= \delta_1 S + \delta_2 Z + \delta_3 (S \times Z) + u, \end{aligned} \tag{48}$$

where  $(\beta, \gamma, \gamma', \delta_1, \delta_2, \delta_3)$  are unknown constants with  $\delta_3 \neq 0$ .

We focus on the identification of  $\beta$ . If we naively treat  $X$  as the latent true income  $X^*$ , we have a model with endogeneity as follows:

$$\begin{aligned} Y &= \beta (X - \gamma' S - \epsilon) + \gamma Z + \eta \\ &= \beta X + \gamma Z - \beta \gamma' S + (\eta - \beta \epsilon). \end{aligned} \tag{49}$$

The regressor  $X$  is endogenous because it is correlated with the measurement error  $\epsilon$ . Note that the income  $X^*$  may vary with the family size  $Z$  and the sample indicator  $S$ , which are independent of  $\epsilon$ , the source of the endogeneity. The fact that there is no interaction term of  $Z$  and  $S$  on the right hand side of Eq. (49) is consistent with the conditional independence implied in Eq. (47). Let  $(z_0, z_1)$  and  $(s_0, s_1)$  be possible values of  $Z$  and  $S$ , respectively. Assuming  $E[\eta|Z, S, X^*] = E[\epsilon|Z, S] = E[u|Z, S] = 0$ , we estimate  $\beta$  as follows:

$$\beta = \frac{[E(Y|z_1, s_1) - E(Y|z_0, s_1)] - [E(Y|z_1, s_0) - E(Y|z_0, s_0)]}{[E(X|z_1, s_1) - E(X|z_0, s_1)] - [E(X|z_1, s_0) - E(X|z_0, s_0)]}. \tag{50}$$

This is a 2SLS estimator using  $(S \times Z)$  as an IV in the first stage, in which the numerator is a difference-in-differences estimator for  $\beta \delta_3 (z_1 - z_0) (s_1 - s_0)$  and the denominator is a difference-in-differences estimator for  $\delta_3 (z_1 - z_0) (s_1 - s_0)$ .

In the dynamic model in Theorem 3, we can re-write Eq. (44) as

$$f_{X_{t+1}, X_{t-2}|X_t, X_{t-1}} = \sum_{x^*} f_{X_{t+1}|X_t^*, X_t} f_{X_{t-2}|X_t^*, X_{t-1}} f_{X_t^*|X_t, X_{t-1}}, \tag{51}$$

which is analogous to Eq. (47). Similar to the previous example on consumption, suppose we naively treat  $X_{t-2}$  as  $X_t^*$  to study the relationship between  $X_{t+1}$  and  $(X_t, X_t^*)$ , say  $X_{t+1} = H(X_t^*, X_t, \eta)$ , where  $\eta$  is an independent error term. And suppose the conditional density  $f_{X_{t-2}|X_t^*, X_{t-1}}$  implies  $X_{t-2} = G(X_t^*, X_{t-1}, \epsilon)$ , where  $\epsilon$  represents an independent error term. Suppose we can replace  $X_t^*$  by  $G^{-1}(X_{t-2}, X_{t-1}, \epsilon)$  to obtain

$$X_{t+1} = H(G^{-1}(X_{t-2}, X_{t-1}, \epsilon), X_t, \eta), \tag{52}$$

where  $X_{t-2}$  is endogenous and correlated with  $\epsilon$ . The conditional independence in Eq. (51) implies that the variation in  $X_t$  and  $X_{t-1}$  may vary with  $X_t^*$ , but not with the error  $\epsilon$ . However, the variation in  $X_t$  may change the relationship between the future  $X_{t+1}$  and the latent variable  $X_t^*$ , while the variation in  $X_{t-1}$  may change the relationship between the early  $X_{t-2}$  and the latent  $X_t^*$ . Therefore, a “joint” second-order variation in  $(X_t, X_{t-1})$  may lead to an “exogenous” variation in  $X^*$ , which may solve the endogeneity problem. Thus, our identification strategy may be considered as a nonparametric version of a difference-in-differences argument.

For example, let  $X_t$  stand for the choice of health insurance between a high coverage plan and a low coverage plan. And  $X_t^*$  stands for the good or bad health status. The Markov process  $\{X_t, X_t^*\}$  describes the interaction between insurance choices and health status. We consider the joint distribution of four periods of insurance choices  $f_{X_{t+1}, X_t, X_{t-1}, X_{t-2}}$ . If we compare a subsample with  $(X_t, X_{t-1}) = (\text{high}, \text{high})$  and a subsample with  $(X_t, X_{t-1}) = (\text{high}, \text{low})$ , we should be able to “difference out” the direct impact

of health insurance choice  $X_t$  on the choice  $X_{t+1}$  in next period in  $f_{X_{t+1}|X_t^*, X_t}$ . Then, we may repeat such a comparison again with  $(X_t, X_{t-1}) = (\text{low}, \text{high})$  and  $(X_t, X_{t-1}) = (\text{low}, \text{low})$ . In both comparisons, the impact of changes in insurance choice  $X_{t-1}$  described in  $f_{X_{t-2}|X_t^*, X_{t-1}}$  is independent of the choice  $X_t$ . Therefore, the difference in the differences from those two comparisons above may lead to exogenous variation in  $X_t^*$  as described in  $f_{X_t^*|X_t, X_{t-1}}$ , which is independent of the endogenous error due to naively using  $X_{t-2}$  as  $X_t^*$ . Therefore, the second-order joint variation in observed insurance choices  $(X_t, X_{t-1})$  may serve as an instrument to solve the endogeneity problem caused by using the observed insurance choice  $X_{t-2}$  as a proxy for the unobserved health condition  $X_t^*$ .

### 2.6. Estimation

This paper focuses on nonparametric identification of models with latent variables and its applications in applied microeconomic models. Given the length limit of the paper, I only provide a brief description of estimators proposed for the models above. All the identification results above are at the distribution level in the sense that probability distribution functions involving latent variables are uniquely determined by probability distribution functions of observables, which are directly estimable from a random sample of observables. Therefore, a maximum likelihood estimator is a straightforward choice for these models.

Consider the 2.1-measurement model in Theorem 2, where the observed density is associated with the unobserved ones as follows:

$$f_{X,Y,Z}(x, y, z) = \int_{x^*} f_{X|X^*}(x|x^*) f_{Y|X^*}(y|x^*) f_{Z|X^*}(z|x^*) f_{X^*}(x^*) dx^*. \tag{53}$$

Our identification results provide conditions under which this equation has a unique solution  $(f_{X|X^*}, f_{Y|X^*}, f_{Z|X^*}, f_{X^*})$ . Suppose that  $Y$  is the dependent variable and the model of interest is described by a parametric conditional density function as

$$f_{Y|X^*}(y|x^*) = f_{Y|X^*}(y|x^*; \theta). \tag{54}$$

With an i.i.d. sample  $\{X_i, Y_i, Z_i\}_{i=1,2,\dots,N}$ , we can use a sieve maximum likelihood estimator (Shen, 1997; Chen and Shen, 1998) based on

$$\begin{aligned} (\hat{\theta}, \hat{f}_{X|X^*}, \hat{f}_{Z|X^*}, \hat{f}_{X^*}) &= \arg \max_{(\theta, f_1, f_2, f_3) \in \mathcal{A}_N} \frac{1}{N} \\ &\times \sum_{i=1}^N \ln \int_{x^*} f_1(X_i|x^*) f_{Y|X^*}(Y_i|x^*; \theta) f_2(Z_i|x^*) f_3(x^*) dx^*, \end{aligned} \tag{55}$$

where  $\mathcal{A}_N$  is approximating sieve spaces which contain truncated series as parametric approximations to densities  $(f_{X|X^*}, f_{Z|X^*}, f_{X^*})$ . For example, function  $f_1(x|x^*)$  in the sieve space  $\mathcal{A}_N$  can be as follows:

$$f_1(x|x^*) = \sum_{j=1}^{J_N} \sum_{k=1}^{K_N} \beta_{jk} p_j(x - x^*) p_k(x^*),$$

where  $p_j(\cdot)$  is a known basis function, such as power series, splines, and Fourier series, and  $J_N$  and  $K_N$  are smoothing parameters. The choice of a sieve space depends on how well it can approximate the original functional space and how much computation burden it may lead to (see Section 2.3.6 of Chen, 2007 for details). One advantage of a sieve estimator is that it is relatively convenient to impose restrictions on the sieve space  $\mathcal{A}_N$ . To be specific, Assumption 8 can be imposed on the sieve coefficients  $\beta_{jk}$  (see Section S4 of supplementary materials of Hu and Schennach, 2008 for details). Since the coefficients are treated as unknown parameters in the likelihood function, the parameters of interest in Eq. (55) can be estimated just as a parametric MLE. The number of coefficients

$J_N \times K_N$  diverges at a given speed with the sample size  $N$ , which makes the approximation more flexible with a larger sample size. A useful result worth mentioning is that the parametric part of the model can converge at a fast rate, i.e.,  $\hat{\theta}$  can be  $\sqrt{n}$  consistent and asymptotically normally distributed under suitable assumptions (Shen, 1997). We refer to Hu and Schennach (2008), Carroll et al. (2010) and supplementary materials for more discussion on this semi-nonparametric extremum estimator. Given the page limit, this paper can not cover many useful estimators. For example, Bonhomme et al. (forthcoming) and Bonhomme et al. (2016) also suggest extremum estimators and provide their asymptotic properties.

Although the sieve MLE in (55) is quite general and flexible, a few identification results in this section provide closed-form expressions for the unobserved components as functions of observed distribution functions, which can lead to straightforward closed-form estimators. In the case where  $X^*$  is continuous, for example, Li and Vuong (1998) suggest that the distribution of the latent variable  $f_{X^*}$  in Eq. (17) can be estimated using Kotlarski's identity with characteristic functions being replaced by corresponding empirical characteristic functions. In general, one can consider a nonlinear regression model in the framework of the 3-measurement model as

$$\begin{aligned} Y &= g_1(X^*) + \eta \\ X &= g_2(X^*) + \epsilon \\ Z &= g_3(X^*) + \epsilon' \end{aligned} \tag{56}$$

where  $\epsilon$  and  $\epsilon'$  are independent of  $X^*$  and  $\eta$  with  $E[\eta|X^*] = 0$ . Since  $X^*$  is unobserved, we may normalize  $g_3(X^*) = X^*$ . Schennach (2004b) provides a closed-form estimator of  $g_1(\cdot)$  in the case where  $g_2(X^*) = X^*$  using Kotlarski's identity.<sup>11</sup> Hu and Sasaki (2015) generalize that estimator to the case where  $g_2(\cdot)$  is a polynomial. Whether a closed-form estimator of  $g_1(\cdot)$  exists or not with a general  $g_2(\cdot)$  is a challenging and open question for future research.

In the case where  $X^*$  is discrete as in Theorem 1 and Corollary 1, the sieve MLE is still applicable. Nevertheless, the identification strategy in the discrete case also leads to a closed-form estimator for the unknown probabilities in the sense that one can mimic the identification procedure to solve for the unknowns. In estimation, it is more convenient to use the equation below than directly using Eq. (22)

$$\begin{aligned} E[\omega(Y) | X = x, Z = z] f_{X,Z}(x, z) \\ = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*) E[\omega(Y) | x^*] f_{Z|X^*}(z|x^*) f_{X^*}(x^*), \end{aligned} \tag{57}$$

which leads to an eigenvalue–eigenvector decomposition

$$M_{X,\omega,Z} M_{X,Z}^{-1} = M_{X|X^*} D_{\omega|X^*} M_{X|X^*}^{-1} \tag{58}$$

with

$$M_{X,\omega,Z} = [E[\omega(Y) | X = x_k, Z = z_l] f_{X,Z}(x_k, z_l)]_{k=1,2,\dots,K;l=1,2,\dots,K} \tag{59}$$

$$D_{\omega|X^*} = \text{diag} \{ E[\omega(Y) | x_1^*], E[\omega(Y) | x_2^*], \dots, E[\omega(Y) | x_K^*] \}.$$

The matrix  $M_{X,\omega,Z}$  can be directly estimated as

$$\widehat{M}_{X,\omega,Z} = \left[ \frac{1}{N} \sum_{i=1}^N \omega(Y_i) \mathbf{1}(X_i = x_k, Z_i = z_l) \right]_{k=1,2,\dots,K;l=1,2,\dots,K}$$

where  $\mathbf{1}(\cdot)$  is the indicator function. Similarly, matrix  $M_{X,Z}$  can be estimated as  $\widehat{M}_{X,Z} = \widehat{M}_{X,\omega,Z} |_{\omega(\cdot)=1}$ . Solving for eigenvectors

and eigenvalues in Eq. (58) can be considered as a procedure to minimize the Euclidean distance  $\|\cdot\|$  between the left hand side and the right hand side of that equation, in fact, to zero. Moreover, Assumption 4 can be directly used to order the eigenvectors or the eigenvalues. With a finite sample, estimated probabilities might be outside  $[0, 1]$  or even a complex number. One remedy is to use Eq. (58) as a moment condition to estimate the unknown probabilities under suitable restrictions. To be specific, matrices  $M_{X|X^*}$  and  $D_{\omega|X^*}$  can be estimated as follows:

$$\left( \widehat{M}_{X|X^*}, \widehat{D}_{\omega|X^*} \right) = \arg \min_{M,D} \left\| \widehat{M}_{X,\omega,Z} \left( \widehat{M}_{X,Z} \right)^{-1} M - M \times D \right\|$$

such that

- (1) each entry in  $M$  is in  $[0, 1]$  ;
- (2) each column sum of  $M$  equals 1 and  $D$  is diagonal;
- (3) entries in  $M$  and  $D$  satisfy Assumptions 3 and 4.

This closed-form estimator performs well in empirical studies, such as An et al. (forthcoming), An et al. (2010), Feng and Hu (2013), and Hu et al. (2013b).

Such closed-form estimators may not be as efficient as the sieve MLE, but they have their advantages that there are much fewer nuisance parameters involved than indirect estimators and that the computation of closed-form estimators may not rely on optimization algorithms, which usually involve many iterations and are time-consuming. An optimization algorithm can only guarantee a local maximum or minimum, while a closed-form estimator is a global one by construction. Although a closed-form estimator may not always exist, it is much more straightforward and transparent, if available, than an indirect estimator. Such closed-form estimation may be a challenging but useful approach for future research.

### 3. Applications in microeconomic models with latent variables

A major breakthrough in the measurement error literature is the nonparametric identification of the 2.1-measurement model in Section 2.3, which allows a very flexible relationship between observables and unobservables. The generality of these results enables researchers to tackle many important problems involving latent variables, such as belief, productivity, unobserved heterogeneity, and fixed effects, in the field of empirical industrial organization and labor economics.

#### 3.1. Auctions with unobserved heterogeneity

Unobserved heterogeneity has been a concern in the estimation of auction models for a long time. Li et al. (2000) and Krasnokutskaya (2011) use the identification result of 2-measurement model in Eq. (16) to estimate auction models with separable unobserved heterogeneity. In a first-price auction indexed by  $t$  for  $t = 1, 2, \dots, T$  without a reserve price, there are  $N$  symmetric risk-neutral bidders. For  $i = 1, 2, \dots, N$ , each bidder  $i$ 's cost is assumed to be decomposed into two independent factors as  $s_t^* \times x_i$ , where  $x_i$  is her private value and  $s_t^*$  is an auction-specific state or unobserved heterogeneity. With this decomposition of the cost, it can be shown that equilibrium bidding strategies  $b_{it}$  can also be decomposed as follows

$$b_{it} = s_t^* a_i, \tag{60}$$

where  $a_i = a_i(x_i)$  represents equilibrium bidding strategies in the auction with  $s_t^* = 1$ . This falls into the 2-measurement model given that

$$b_{1t} \perp b_{2t} \mid s_t^*. \tag{61}$$

<sup>11</sup> Schennach (2007) also provides a closed-form estimator for a similar nonparametric regression model using a generalized function approach.

With such separable unobserved heterogeneity, one can consider the joint distribution of two bids as follows:

$$\begin{aligned} \ln b_{1t} &= \ln s_t^* + \ln a_1 \\ \ln b_{2t} &= \ln s_t^* + \ln a_2, \end{aligned} \tag{62}$$

where Kotlarski’s identity is applicable for nonparametric identification of the distributions of  $\ln s_t^*$  and  $\ln a_i$ . Further estimation of the value distribution from the distribution of  $a_i(x_i)$  can be found in [Guerre et al. \(2000\)](#).

[Hu et al. \(2013a\)](#) consider auction models with non-separable unobserved heterogeneity. They assume that the private values  $x_i$  are independent conditional on an auction-specific state or unobserved heterogeneity  $s_t^*$ . Based on the conditional independence of the values, the conditional independence of the bids holds, i.e.,

$$b_{1t} \perp b_{2t} \perp b_{3t} \mid s_t^*. \tag{63}$$

This falls into a 3-measurement model, where the three measurements, i.e., bids, are independent conditional on the unobserved heterogeneity. Nonparametric identification of the model then follows.

### 3.2. Auctions with unknown number of bidders

Since the earliest papers in the structural empirical auction literature, researchers have had to grapple with a lack of information on  $N^*$ , the number of potential bidders in the auction, which is an indicator of market competitiveness. The number of potential bidders may be different from the observed number of bidders  $A$  due to binding reserve prices, participation costs, or misreporting errors. For example, when reserve prices are binding, the number of potential bidders  $N^*$  would be observed by bidders and affect their bidding behavior. However, the observed number of bidders  $A$ , which is the number of participants whose bids exceed the reserve price, would be less than or equal to  $N^*$ .

In first-price sealed-bid auctions under the symmetric independent private values (IPV) paradigm, each of  $N^*$  potential bidders draws a private valuation from the distribution  $F_{N^*}(x)$  with support  $[\underline{x}, \bar{x}]$ . The bidders observe  $N^*$ , which is latent to researchers. The reserve price  $r$  is assumed to be known and fixed across all auctions with  $r > \underline{x}$ . For each bidder  $i$  with valuation  $x_i$ , the equilibrium bidding function  $b(x_i, N^*)$  can be shown as follows:

$$b(x_i; N^*) = \begin{cases} x_i - \frac{\int_r^{x_i} F_{N^*}(s)^{N^*-1} ds}{F_{N^*}(x_i)^{N^*-1}} & \text{for } x_i \geq r \\ 0 & \text{for } x_i < r. \end{cases} \tag{64}$$

The observed number of bidders is  $A = \sum_{i=1}^{N^*} \mathbf{1}(x_i > r)$ . In a random sample, we observe  $\{A_t, b_{1t}, b_{2t}, \dots, b_{A_t t}\}$  for each auction  $t = 1, 2, \dots, T$ . One can show that

$$\begin{aligned} f(A_t, b_{1t}, b_{2t} | b_{1t} > r, b_{2t} > r) \\ = \sum_{N^*} f(A_t | A_t \geq 2, N^*) f(b_{1t} | b_{1t} > r, N^*) f(b_{2t} | b_{2t} > r, N^*) \\ \times f(N^* | b_{1t} > r, b_{2t} > r). \end{aligned} \tag{65}$$

That means that the two bids and the observed number of bidders are independent conditional on the number of potential bidders, which forms a 3-measurement model. In addition, the fact that  $A_t \leq N^*$  provides an ordering of the eigenvectors corresponding to  $f_{A_t | N^*}$ . As shown in [An et al. \(2010\)](#), the bid distribution, and therefore, the value distribution, can be non-parametrically identified. Furthermore, such identification is constructive and directly leads to an estimator.

### 3.3. Multiple equilibria in incomplete information games

[Xiao \(2013\)](#) considers a static simultaneous move game, in which player  $i$  for  $i = 1, 2, \dots, N$  chooses an action  $a_i$  from a choice set  $\{0, 1, \dots, K\}$ . Let  $a_{-i}$  denote actions of the other players, i.e.,  $a_{-i} = \{a_1, a_2, \dots, a_{i-1}, a_{i+1}, \dots, a_N\}$ . The player  $i$ ’s payoff is specified as

$$u_i(a_i, a_{-i}, \epsilon_i) = \pi_i(a_i, a_{-i}) + \epsilon_i(a_i), \tag{66}$$

where  $\epsilon_i(k)$  for  $k \in \{0, 1, \dots, K\}$  is a choice-specific payoff shock for player  $i$ . The object of interest contains the payoff primitives and the equilibrium selection probability. Here, we omit other observed state variables. These shocks  $\epsilon_i(k)$  are assumed to be private information to player  $i$ , while the distribution of  $\epsilon_i(k)$  is common knowledge to all the players. A widely used assumption is that the payoff shocks  $\epsilon_i(k)$  are independent across all the actions  $k$  and all the players  $i$ . Let  $\Pr(a_{-i})$  be player  $i$ ’s belief of other player’s actions. The expected payoff of player  $i$  from choosing action  $a_i$  is then

$$\sum_{a_{-i}} \pi_i(a_i, a_{-i}) \Pr(a_{-i}) + \epsilon_i(a_i) \equiv \Pi_i(a_i) + \epsilon_i(a_i). \tag{67}$$

The Bayesian Nash Equilibrium is defined as a set of choice probabilities  $\Pr(a_i)$  such that

$$\Pr(a_i = k) = \Pr\left(\left\{ \Pi_i(k) + \epsilon_i(k) > \max_{j \neq k} \Pi_i(j) + \epsilon_i(j) \right\}\right). \tag{68}$$

The existence of such an equilibrium is guaranteed by the Brouwer’s fixed point theorem. Given an equilibrium, the mapping between the choice probabilities and the expected payoff function has also been established by [Hotz and Miller \(1993\)](#).

However, multiple equilibria may exist for this game, which means that the observed choice probabilities are a mixture from different equilibria. Let  $e^*$  denote the index of equilibria. Under each equilibrium  $e^*$ , the players’ actions  $a_i$  are independent because of the independence assumption of private information, i.e.,

$$a_1 \perp a_2 \perp \dots \perp a_N | e^*. \tag{69}$$

Therefore, the correlation among the actions contains information on multiple equilibria. If the support of actions is larger than that of  $e^*$ , one can use three players’ actions as three measurements for  $e^*$ . Otherwise, if there are enough players, one can partition the players into three groups and use the group actions as the three measurements. Comparing with many existing studies on multiple equilibria, using the results for measurement error models makes the nonparametric identification in [Xiao \(2013\)](#) more transparent on why and where the assumptions are imposed and what can and cannot be identified.

### 3.4. Dynamic learning models

How economic agents learn from past experience has been an important issue in both empirical industrial organization and labor economics. The key difficulty in the estimation of learning models is that beliefs are time-varying and unobserved in the data. [Hu et al. \(2013b\)](#) use bandit experiments to non-parametrically estimate the learning rule using auxiliary measurements of beliefs. In each period, an economic agent is asked to choose between two slot machines, which have different winning probabilities. Based on her own belief on which slot machine has a higher winning probability, the agent makes her choice of slot machine and receives rewards according to its winning probability. Although she does not know which slot machine has a higher winning probability, the agent is informed that the winning probabilities may switch between the two slot machines.

In addition to choices  $Y_t$  and rewards  $R_t$ , researchers also observe a proxy  $Z_t$  for the agent’s belief  $X_t^*$ . Recorded by an eye-tracker machine, the proxy describes how much more time the agent looks at one slot machine than at the other. Under a first-order Markovian assumption, the learning rule is described by the distribution of the next period’s belief conditional on previous belief, choice, and reward, i.e.,  $\Pr(X_{t+1}^* | X_t^*, Y_t, R_t)$ . They assume that the choice only depends the belief and that the proxy  $Z_t$  is also independent of other variables conditional on the current belief  $X_t^*$ . The former assumption is motivated by a fully-rational Bayesian belief-updating rule, while the latter is a local independence assumption widely-used in the measurement error literature. These assumptions imply a 2.1-measurement model with

$$Z_t \perp Y_t \perp Z_{t-1} | X_t^*. \tag{70}$$

Therefore, the proxy rule  $\Pr(Z_t | X_t^*)$  is non-parametrically identified. Under the local independence assumption, one can identify distribution functions containing the latent belief  $X_t^*$  from the corresponding distribution functions containing the observed proxy  $Z_t$ . That means the learning rule  $\Pr(X_{t+1}^* | X_t^*, Y_t, R_t)$  can be identified from the observed distribution  $\Pr(Z_{t+1}, Y_t, R_t, Z_t)$  through

$$\Pr(Z_{t+1}, Y_t, R_t, Z_t) = \sum_{X_{t+1}^*} \sum_{X_t^*} \Pr(Z_{t+1} | X_{t+1}^*) \Pr(Z_t | X_t^*) \Pr(X_{t+1}^*, X_t^*, Y_t, R_t). \tag{71}$$

The nonparametric learning rule they found implies that agents are more reluctant to “update down” following unsuccessful choices, than “update up” following successful choices. That leads to the sub-optimality of this learning rule in terms of profits.

### 3.5. Unemployment and labor market participation

Unemployment rates may be one of the most important economic indicators. The official US unemployment rates are estimated using self-reported labor force statuses in the Current Population Survey (CPS). It is known that ignoring misreporting errors in the CPS may lead to biased estimates. [Feng and Hu \(2013\)](#) use a hidden Markov approach to identify and estimate the distribution of the true labor force status. Let  $X_t^*$  and  $X_t$  denote the true and self-reported labor force status in period  $t$ . They merge monthly CPS surveys and are able to obtain a random sample  $\{X_{t+1}, X_t, X_{t-9}\}_i$  for  $i = 1, 2, \dots, N$ . Using  $X_{t-9}$  instead of  $X_{t-1}$  may provide more variation in the observed labor force status. They assume that the misreporting error only depends on the true labor force status in the current period, and therefore,

$$\Pr(X_{t+1}, X_t, X_{t-9}) = \sum_{X_{t+1}^*} \sum_{X_t^*} \sum_{X_{t-9}^*} \Pr(X_{t+1} | X_{t+1}^*) \Pr(X_t | X_t^*) \Pr(X_{t-9} | X_{t-9}^*) \times \Pr(X_{t+1}^*, X_t^*, X_{t-9}^*). \tag{72}$$

With three unobservables and three observables, nonparametric identification is not feasible without further restrictions. They then assume that  $\Pr(X_{t+1}^* | X_t^*, X_{t-9}^*) = \Pr(X_{t+1}^* | X_t^*)$ , which is similar to a first-order Markov condition. Under these assumptions, they obtain

$$\Pr(X_{t+1}, X_t, X_{t-9}) = \sum_{X_t^*} \Pr(X_{t+1} | X_t^*) \Pr(X_t | X_t^*) \Pr(X_t^*, X_{t-9}), \tag{73}$$

which implies a 3-measurement model. This model can be considered as an application of [Theorem 1](#) to a hidden Markov model.

[Feng and Hu \(2013\)](#) found that the official U.S. unemployment rates substantially underestimate the true level of unemployment,

due to misreporting errors in the labor force status in the Current Population Survey. From January 1996 to August 2011, the corrected monthly unemployment rates are 2.1 percentage points higher than the official rates on average, and are more sensitive to changes in business cycles. The labor force participation rates, however, are not affected by this correction.

### 3.6. Dynamic discrete choice with unobserved state variables

[Hu and Shum \(2012\)](#) show that the transition kernel of a Markov process  $\{W_t, X_t^*\}$  can be uniquely determined by the joint distribution of four periods of data  $\{W_{t+1}, W_t, W_{t-1}, W_{t-2}\}$ . This result can be directly applied to identification of dynamic discrete choice model with unobserved state variables. Such a Markov process may characterize the optimal path of the decision and the state variables in Markov dynamic optimization problems. Let  $W_t = (Y_t, M_t)$ , where  $Y_t$  is the agent’s choice in period  $t$ , and  $M_t$  denotes the period- $t$  observed state variable, while  $X_t^*$  is the unobserved state variable. For Markovian dynamic optimization models, the transition kernel can be decomposed as follows:

$$f_{W_t, X_t^* | W_{t-1}, X_{t-1}^*} = f_{Y_t | M_t, X_t^*} f_{M_t, X_t^* | Y_{t-1}, M_{t-1}, X_{t-1}^*}. \tag{74}$$

The first term on the right hand side is the conditional choice probability for the agent’s optimal choice in period  $t$ . The second term is the joint law of motion of the observed and unobserved state variables. As shown in [Hotz and Miller \(1993\)](#), the identified Markov law of motion may be a crucial input in the estimation of Markovian dynamic models. One advantage of this conditional choice probability approach is that a parametric specification of the model leads to a parametric GMM estimator. That implies an estimator for a dynamic discrete choice model with unobserved state variables, where one can identify the Markov transition kernel containing unobserved state variables, and then apply the conditional choice probability estimator to estimate the model primitives. [Hu and Shum \(2013\)](#) extend this result to dynamic games with unobserved state variables.

Although the nonparametric identification is quite general, it is still useful for empirical research to provide a relatively simple estimator for a particular specification of the model as long as such a specification can capture the key economic causality in the model. Given the difficulty in the estimation of dynamic discrete choice models with unobserved state variables, [Hu and Sasaki \(forthcoming\)](#) consider a popular parametric specification of the model and provide a closed-form estimator for the inputs of the conditional choice probability estimator. Let  $Y_t$  denote firms’ exit decisions based on their productivity  $X_t^*$  and other covariates  $M_t$ . The law of motion of the productivity is

$$X_t^* = \alpha^d + \beta^d X_{t-1}^* + \eta_t^d \text{ if } Y_{t-1} = d \in \{0, 1\}. \tag{75}$$

In addition, they use residuals from the production function as a proxy  $X_t$  for latent  $X_t^*$  satisfying

$$X_t = X_t^* + \epsilon_t. \tag{76}$$

Therefore, they obtain

$$X_{t+1} = \alpha^d + \beta^d X_t^* + \eta_{t+1}^d + \epsilon_{t+1}. \tag{77}$$

Under the assumption that the error terms  $\eta_t^d$  and  $\epsilon_t$  are random shocks, they first estimate the coefficients  $(\alpha^d, \beta^d)$  using other covariates  $M_t$  as instruments. The distribution of the error term  $\epsilon_t$  can then be estimated using Kotlarski’s identity. Furthermore, they are able to provide a closed-form expression for the conditional choice probability  $\Pr(Y_t | X_t^*, M_t)$  as a function of observed distribution functions.

3.7. Fixed effects in panel data models

Evdokimov (2010) considers a panel data model as follows: for individual  $i$  in period  $t$

$$Y_{it} = g(X_{it}, \alpha_i) + \xi_{it}, \tag{78}$$

where  $X_{it}$  is an explanatory variable,  $Y_{it}$  is the dependent variable,  $\xi_{it}$  is an independent error term, and  $\alpha_i$  represents fixed effects. In order to use Kotlarski's identity, he considers the event where  $\{X_{i1} = X_{i2} = x\}$  for two periods of data to obtain

$$\begin{aligned} Y_{i1} &= g(x, \alpha_i) + \xi_{i1}, \\ Y_{i2} &= g(x, \alpha_i) + \xi_{i2}. \end{aligned} \tag{79}$$

Under the assumption that  $\xi_{it}$  and  $\alpha_i$  are independent conditional on  $X_{it}$ , the paper is able to identify the distributions of  $g(x, \alpha_i)$ ,  $\xi_{i1}$  and  $\xi_{i2}$  conditional on  $\{X_{i1} = X_{i2} = x\}$ . That means this identification strategy relies on the static aspect of the panel data model. Assuming that  $\xi_{i1}$  is independent of  $X_{i2}$  conditional  $X_{i1}$ , he then identifies  $f(\xi_{i1}|X_{i1} = x)$ , and similarly  $f(\xi_{i2}|X_{i2} = x)$ , which leads to the identification of the regression function  $g(x, \alpha_i)$  under a normalization assumption.

Shiu and Hu (2013) consider a dynamic panel data model

$$Y_{it} = g(X_{it}, Y_{i,t-1}, U_{it}, \xi_{it}), \tag{80}$$

where  $U_{it}$  is a time-varying unobserved heterogeneity or an unobserved covariate, and  $\xi_{it}$  is a random shock independent of  $(X_{it}, Y_{i,t-1}, U_{it})$ . They impose the following Markov-type assumption

$$X_{i,t+1} \perp (Y_{it}, Y_{i,t-1}, X_{i,t-1}) | (X_{it}, U_{it}) \tag{81}$$

to obtain

$$\begin{aligned} f_{X_{i,t+1}, Y_{it}, X_{it}, Y_{i,t-1}, X_{i,t-1}} \\ = \int f_{X_{i,t+1}|X_{it}, U_{it}} f_{Y_{it}|X_{it}, Y_{i,t-1}, U_{it}} f_{X_{it}, Y_{i,t-1}, X_{i,t-1}, U_{it}} dU_{it}. \end{aligned} \tag{82}$$

Notice that the dependent variable  $Y_{it}$  may represent a discrete choice. With a binary  $Y_{it}$  and fixed  $(X_{it}, Y_{i,t-1})$ , Eq. (82) implies a 2.1-measurement model. Their identification results require users to carefully check conditional independence assumptions in their model because the conditional independence assumption in Eq. (81) is not directly motivated by economic structure.

Freyberger (2012) embeds a factor structure into a panel data model as follows:

$$Y_{it} = g(X_{it}, \alpha_i' F_t + \xi_{it}), \tag{83}$$

where  $\alpha_i \in \mathbb{R}^m$  stands for a vector of unobserved individual effects and  $F_t$  is a vector of constants. Under the assumption that  $\xi_{it}$  for  $t = 1, 2, \dots, T$  are jointly independent conditional on  $\alpha_i$  and  $X_i = (X_{i1}, X_{i2}, \dots, X_{iT})$ , he obtains

$$Y_{i1} \perp Y_{i2} \perp \dots \perp Y_{iT} | (\alpha_i, X_i), \tag{84}$$

which forms a 3-measurement model. A useful feature of this model is that the factor structure  $\alpha_i' F_t$  provides a more specific identification of the model with a multi-dimensional individual effects  $\alpha_i$  than a general argument as in Theorem 2.

Sasaki (2015) considers a dynamic panel with unobserved heterogeneity  $\alpha_i$  and sample attrition as follows:

$$\begin{aligned} Y_{it} &= g(Y_{i,t-1}, \alpha_i, \xi_{it}) \\ D_{it} &= h(Y_{it}, \alpha_i, \eta_{it}) \\ Z_i &= \varsigma(\alpha_i, \epsilon_i) \end{aligned} \tag{85}$$

where  $Z_i$  is a noisy signal of  $\alpha_i$  and  $D_{it} \in \{0, 1\}$  is a binary indicator for attrition, i.e.,  $Y_{it}$  is observed if  $D_{it} = 1$ . Under suitable restrictions on the error terms, the following conditional independence holds:

$$Y_{i3} \perp Z_i \perp Y_{i1} | (\alpha_i, Y_2 = y_2, D_2 = D_1 = 1). \tag{86}$$

In the case where  $\alpha_i$  is discrete, the model is identified using the results in Theorem 1. Sasaki (2015) also extends this identification result to more general settings.

3.8. Cognitive and noncognitive skill formation

Cunha et al. (2010) consider a model of cognitive and non-cognitive skill formation, where for multiple periods of childhood  $t \in \{1, 2, \dots, T\}$ ,  $X_t^* = (X_{C,t}^*, X_{N,t}^*)$  stands for cognitive and non-cognitive skill stocks in period  $t$ , respectively. The  $T$  childhood periods are divided into  $s \in \{1, 2, \dots, S\}$  stages of childhood development with  $S \leq T$ . Let  $I_t = (I_{C,t}, I_{N,t})$  be parental investments at age  $t$  in cognitive and non-cognitive skills, respectively. For  $k \in \{C, N\}$ , they assume that skills evolve as follows:

$$X_{k,t+1}^* = f_{k,s}(X_t^*, I_t, X_p^*, \eta_{k,t}), \tag{87}$$

where  $X_p^* = (X_{C,p}^*, X_{N,p}^*)$  are parental cognitive and non-cognitive skills and  $\eta_t = (\eta_{C,t}, \eta_{N,t})$  is random shocks. If one observes the joint distribution of  $X^*$  defined as

$$X^* = \left( \{X_{C,t}^*\}_{t=1}^T, \{X_{N,t}^*\}_{t=1}^T, \{I_{C,t}\}_{t=1}^T, \{I_{N,t}\}_{t=1}^T, X_{C,p}^*, X_{N,p}^* \right), \tag{88}$$

one can estimate the skill production function  $f_{k,s}$ .

However, the vector of latent factors  $X^*$  is not directly observed in the sample. Instead, they use measurements of these factors satisfying

$$X_j = g_j(X^*, \varepsilon_j) \tag{89}$$

for  $j = 1, 2, \dots, M$  with  $M \geq 3$ . The variables  $X_j$  and  $\varepsilon_j$  are assumed to have the same dimension as  $X^*$ . Under the assumption that

$$X_1 \perp X_2 \perp X_3 | X^*, \tag{90}$$

this leads to a 3-measurement model and the distribution of  $X^*$  can then be identified from the joint distribution of the three observed measurements. The measurements  $X_j$  in their application include test scores, parental and teacher assessments of skills, and measurements on investment and parental endowments. While estimating the empirical model, they assume a linear function  $g_j$  and use Kotlarski's identity to directly estimate the latent distribution.

3.9. Two-sided matching models

Agarwal and Diamond (2013) consider an economy containing  $n$  workers with characteristics  $(X_i, \varepsilon_i)$  and  $n$  firms described by  $(Z_j, \eta_j)$  for  $i, j = 1, 2, \dots, n$ . For example, wages offered by a firm is public information in  $Z_j$  or  $\eta_j$ . They assume that the observed characteristics  $X_i$  and  $Z_i$  are independent of other characteristics  $\varepsilon_i$  and  $\eta_j$  unobserved to researchers. A firm ranks workers by a human capital index as

$$v(X_i, \varepsilon_i) = h(X_i) + \varepsilon_i. \tag{91}$$

The workers' preference for firm  $j$  is described by

$$u(Z_j, \eta_j) = g(Z_j) + \eta_j. \tag{92}$$

The preferences on both sides are public information in the market. Researchers are interested in the preferences, including functions  $h, g$ , and distributions of  $\varepsilon_i$  and  $\eta_j$ .

A match is a set of pairs that show which firm hires which worker. The observed matches are assumed as outcomes of a pairwise stable equilibrium, where no two agents on opposite sides of the market prefer each other over their matched partners. When the numbers of firms and workers are both large, it can be shown that in the unique pairwise stable equilibrium the firm with the  $q$ th quantile position of preference value, i.e.,  $F_U(u(Z_j, \eta_j)) = q$  is matched with the worker with the  $q$ th quantile position of the human capital index, i.e.,  $F_V(v(X_i, \varepsilon_i)) = q$ , where  $F_U$  and  $F_V$  are cumulative distribution functions of  $u$  and  $v$ .

The joint distribution of  $(X, Z)$  from observed pairs then satisfies

$$f(X, Z) = \int_0^1 f(X|q)f(Z|q) dq. \tag{93}$$

This forms a 2-measurement model. Under the specification of the preferences above, i.e.,

$$\begin{aligned} f(X|q) &= f_\varepsilon(F_V^{-1}(q) - h(X)) \\ f(Z|q) &= f_\eta(F_U^{-1}(q) - g(Z)), \end{aligned} \tag{94}$$

the functions  $h$  and  $g$  can be identified up to a monotone transformation. The intuition is that under suitable conditions if two workers with different characteristics  $x_1$  and  $x_2$  are hired by firms with the same characteristics, i.e.,  $f_{Z|X}(z|x_1) = f_{Z|X}(z|x_2)$  for all  $z$ , then the two workers must have the same observed part of the human capital index, i.e.,  $h(x_1) = h(x_2)$ . A similar argument also holds for function  $g$ . In order to further identify the model, Agarwal and Diamond (2013) consider many-to-one matching where one firm may have two or more identical slots for workers. In such a sample, they can observe the joint distribution of  $(X_1, X_2, Z)$ , where  $(X_1, X_2)$  are observed characteristics of the two matched workers. Therefore, they obtain

$$f(X_1, X_2, Z) = \int_0^1 f(X_1|q)f(X_2|q)f(Z|q) dq. \tag{95}$$

This is a 3-measurement model, for which nonparametric identification is feasible under suitable conditions.

### 3.10. Income dynamics

The literature on income dynamics has been focusing mostly on linear models, where identification is usually not a major concern. When income dynamics have a nonlinear transmission of shocks, however, it is not clear how much of the model can be identified. Arellano et al. (2014) investigate the nonlinear aspect of income dynamics and also assess the impact of nonlinear income shocks on household consumption.

They assume that the pre-tax labor income  $y_{it}$  of household  $i$  at age  $t$  satisfies

$$y_{it} = \eta_{it} + \varepsilon_{it} \tag{96}$$

where  $\eta_{it}$  is the persistent component of income and  $\varepsilon_{it}$  is the transitory one. Furthermore, they assume that  $\varepsilon_{it}$  has a zero mean and is independent over time, and that the persistent component  $\eta_{it}$  follows a first-order Markov process satisfying

$$\eta_{it} = Q_t(\eta_{i,t-1}, u_{it}) \tag{97}$$

where  $Q_t$  is the conditional quantile function and  $u_{it}$  is uniformly distributed and independent of  $(\eta_{i,t-1}, \eta_{i,t-2}, \dots)$ . Such a specification is without loss of generality under the assumption that the conditional CDF  $F(\eta_{it}|\eta_{i,t-1})$  is invertible with respect to  $\eta_{it}$ .

The dynamic process  $\{y_{it}, \eta_{it}\}$  can be considered as a hidden Markov process as  $\{X_t, X_t^*\}$  in Eqs. (39) and (40). As we discussed

before, the nonparametric identification is feasible with three periods of observed income  $(y_{i,t-1}, y_{it}, y_{i,t+1})$  satisfying

$$y_{i,t-1} \perp y_{it} \perp y_{i,t+1} \mid \eta_{it} \tag{98}$$

which forms a 3-measurement model. Under the assumptions in Theorem 2, the distribution of  $\varepsilon_{it}$  is identified from  $f(y_{it}|\eta_{it})$  for  $t = 2, \dots, T-1$ . The joint distribution of  $\eta_{it}$  for all  $t = 2, \dots, T-1$  can then be identified from the joint distribution of  $y_{it}$  for all  $t = 2, \dots, T-1$ . This leads to the identification of the conditional quantile function  $Q_t$ .

## 4. Summary

This paper reviews recent developments in nonparametric identification of measurement error models and their applications in microeconomic models with latent variables. The powerful identification results promote a close integration of microeconomic theory and econometric methodology, especially when latent variables are involved. With econometricians developing more application-oriented methodologies, we expect such an integration to deepen in the future research.

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