

Heterogeneity, Macroeconomics, and Reality

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U.S. Department of the Treasury

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How Are Macroeconomists Doing on 'Reality'?

- Larry Summers
 - FT interview in 2011
 - In the crisis, standard macro models were useless
- Recent Brookings Panel Discussion
 - Little progress since 2008 in modeling events like the crisis
 - "The transition from Lehmann's Fall to beyond?"
 - "What's ahead?"
 - "What's behind?"
- Looking forward right now:
 - Would failed debt ceiling brinksmanship trigger another panic?
 - My best guess: no
 - But in 2008, many economists thought letting Lehmann fail would be a non-event
 - We still do not have a handle on how to model expectations

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- At root, every paper this year was about “expectations” (‘E’)
 - At center of macroeconomics since Keynes ...
- “Identical Model-Consistent Expectations” (‘IMCE’)
 - (Better description than “Rational”)
 - For some model of the economy m :
 - (... (Everybody believes (Everybody believes m)))
 - Usually: Identical circumstances (wealth, income, uncertainty)
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- IMCE has the great virtue that it can be rejected
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 - People behave in ways consistent with measured \mathbb{E}
 - Idea: Test models of \mathbb{E} by comparison to data!
- Discussion
 - No need for more papers that just reject IMCE; a dead horse
 - But: Every new paper has its own unique new model of \mathbb{E}
 - Need to whittle down to *small* set of canonical models ...
 - ... with some reliable wisdom about when each works

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Akerlof and Shiller: "Animal Spirits" (2009)

Most macro fluctuations reflect changes in "narratives"

- 1990-91 recession?

• 1997-98 Asian crisis? (IMF: "Asian Crisis: A Reassessment")

• 2007-09 US subprime mortgage crisis? (IMF: "The Subprime Mortgage Crisis")

- Investment

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 - 1992 AEA session: "autonomous sharp decline in C"
 - (big negative error term in C equation in VAR)
 - A&S: Huge oil price spike invoked bad memories of 1970s
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'The End of Alchemy'

Mervyn King (2016); 2017 Feldstein Lecture at NBER

- Views similar to Summers about benchmark models
- Views similar to A&S on centrality of “narratives”
 - Among bankers and central bankers:
 - Many more financial markets are “bank-like” than we thought
- Useful refinement:
 - Your narrative \Rightarrow your behavior (decision rule/heuristic)

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Why Hasn't "Narrative Approach" (NA) Caught On?

Why don't all those papers rejecting IMCE test whether "Narrative Approach" does better?

- Unclear how to translate NA into practice. Needed:

- A clear, simple, and replicable protocol for how to do a narrative approach
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Quantitative Representation of A 'Narrative'?

One Idea

- Generate narratives from alternative IMCE models:
 - Experts have sharply different forecasts of pty growth γ
 - Generate forecasts that would arise for $\gamma \in [0.0, 2.5]$
- Given a person's measured expectations, impute to them the narrative that most closely fits those expectations
- So, in 1990-91, A&S story would be that C dropped because dominant 'narrative' changed to low pty scenario
- Begs the question: Why do narratives change?

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Assume “Narratives” spread like diseases (“contagion”)

- Infection from “common sources”: News media
- Communicable via “direct contact”: Facebook
 - Friends may have had personal experiences
 - Friends may be employed, employed by the same firm
 - Friends also might read news sources

Call this proposal ‘Epidemiological Expectations’ (EE)

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 - Layoffs announced; employer profits declined ...
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Assume “Narratives” spread like diseases (“contagion”)

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Explicit, quantitative E \mathbb{E} models? Agent Based Modeling

- Many of the pioneers of ABM are at this conference
- Successes
 - Actual contagion (of diseases)
 - Epidemics (2001)
 - Asset prices modeled by direct spread of profitable behaviors
 - Sargent-Julawan (2000)
 - Contagion of ideas
 - Thomas Schelling's "The Spread of Rumor"
 - "Contagion of Ideas" (2000)
- So far, *not* used much for explicit modeling of:
 - Transmission of economic narratives
 - "The Role of News Media in the Spread of Financial-Twitter Rumors"
 - Expectations data (*a la* Manski)
 - "Expectations and Contagion"

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 - E.g. Easing for the Fed

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One reason ABM's are resisted:

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A Concrete Example: BDKS

Using Facebook data:

- Persons A and B live in Des Moines in 2008-10
- ... and are identical on 'observables'
- ... but person A has more friends in 'busting' markets

Then:

- Person A is more pessimistic about *Des Moines* house prices
- Is less likely to buy a house ✓
- If they buy a house, it will be cheaper ✓

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Use their data to construct:

- A benchmark network structure for friends
- A benchmark person-to-person infection rate

Use other data to construct:

- Infection rate from 'common sources': News media

Make that a plug-and-play module:

- Don't invent new model of expectations for every paper!
- At most, recalibrate 'infectiousness'

• People grasp more about house prices than infection rate

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Connection to Heterogeneous Agent (HA) macro models

HA model starting point: Microeconomic models

- Constructed to match measured heterogeneity
- For example, a **consumption model** that matches
 - Income dynamics, income inequality, **consumption inequality**
 - MPC
- \Rightarrow decision rules contingent on expectations ('narrative')

Macro outcomes:

- Generated by simulating populations of micro agents
- Taking account of feedbacks from macro back to micro
- Expectations are standard IMCE
- HA do much better than RA models on important questions

→ How do fiscal and monetary policy work?

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My Proposal: A Hybrid

What do expectations/narratives do? King (2016) is right:

- Determine your decision rule
 - $E_t E_{t+1} \text{ (Real Output)}$ is higher
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Start with HA macro model, and change only one thing:

- Replace IMCE with EE
- Keep Rest of the HA Macro Structure
- Including decision rules, *contingent* on E

My Proposal: A Hybrid

What do expectations/narratives do? King (2016) is right:

- Determine your decision rule
 - If $\mathbb{E}_t[\Delta p_{t+1}] > x$, $p(\text{buy})$ is higher
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Start with HA macro model, and change only one thing:

- Replace IMC \mathbb{E} with E \mathbb{E}
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This proposal

- Gives a way to use many kinds of existing evidence
 - Narratives (say, from analysis of news stories)
 - Expectations (say, from surveys)
 - Behaviors (directly observed in micro data)
 - Outcomes (micro: wealth distribution; macro: C)

and integrate them with each other

- Suggests new kinds of data that should be collected
 - Ask people *why* they think what they do (e.g., about u)
 - Personal experiments ("I remember the last oil price shock")
 - Experiments with friends and family

- Builds bridge between macroeconomists and ABM community

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 - Ask people *why* they think what they do (e.g., about u)
 - *Personal expectations* ("I expect the Fed will raise rates")
 - *Personal behaviors* ("I will buy more gold")

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- Gives a way to use many kinds of existing evidence
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 - Outcomes (micro: wealth distribution; macro: C)

and integrate them with each other

- Suggests new kinds of data that should be collected
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No macro implications derived (say, about house price dynamics)

Steps to get there:

- Choose an existing HA macro model of house prices
- For each observed belief about $\mathbb{E}[\Delta p_h]$, find a scenario in the HA model that would produce that path (a narrative)
- Construct $\mathbb{E}\mathbb{E}$ model in which you can be 'infected' with new narrative by talking to a friend or (say) from reading a narrative in a newspaper
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Conclusion

Confession:

- Whole Talk Was a Pitch for [Econ-ARK/HARK](#) project
- Already contains the HA Macro part
- Need to add ABM tools to construct EIE
 - On our near term agenda; part of what we promised Sloan

If there are listeners who want to help – please do!

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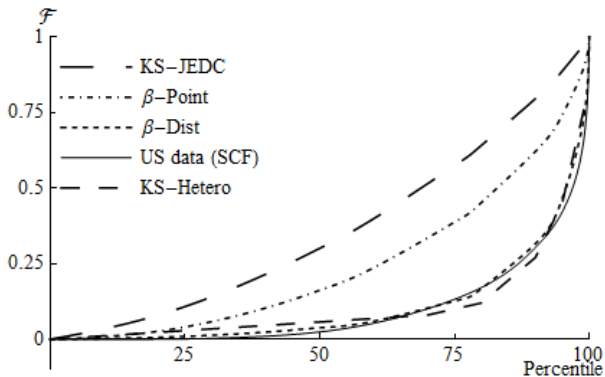
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Wealth Inequality

Figure: Distribution of Net Worth (Lorenz Curve)



Solid curve:

Distribution of W in the 2004 SCF

Return

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